



# Stoma Product Assessment Panel Public Summary Documents

ConvaTec – 27 May 2025

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## ConvaTec Natura+ – CC#01MAY2025

### Proposed Listing on the Stoma Appliance Scheme

The applicant, ConvaTec, sought listing of ConvaTec Natura+ in subgroup 5(a) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 3 variants, was proposed for listing at a unit price of \$1.564, with a pack size of 30 units and maximum monthly quantity of 90 units.

### Comparator

The applicant nominated Coloplast Alterna Comfort (SAS Code 3611C) as the comparator. The comparator product (3 variants) is currently listed in subgroup 5(a) of the SAS Schedule at the unit price of \$1.564, with a pack size of 30 units and maximum monthly quantity of 90 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product would provide an alternative for users requiring a 2-piece closed adhesive coupling product. The Panel noted that all existing products in subgroup 5(a) have a filter, however this product does not have a filter. The Panel questioned the benefit of the product in comparison to other products currently available noting that no additional evidence was provided by ConvaTec to support why the product would be beneficial in comparison to other products currently available in subgroup 5(a) with a filter.



## Economic and Financial Analysis

The Panel noted the product was proposed for listing at the same price and the same maximum monthly quantity as currently listed products in the same subgroup. If the product were recommended for listing in the future, it would be expected to result in the same cost to the SAS.

## Panel Recommendation

The Panel rejected the application for Convatec Natura+ to be listed in subgroup 5(a) of the SAS Schedule with 3 variants, at the unit price of \$1.564, with a pack size of 30 units and maximum monthly quantity of 90 units, noting the product is not clinically equivalent to other products in subgroup 5(a) as the proposed product does not have a filter.

## Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidy in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing.

## Applicant's Comment

The applicant noted the recommendation.



## ConvaTec Esenta Skin Barrier Wipe – CC#02MAY2025

### Proposed Listing on the Stoma Appliance Scheme

The applicant, ConvaTec, sought listing of ConvaTec Esenta Skin Barrier Wipes in subgroup 9(k) of the Stoma Appliance Scheme (SAS) Schedule. The product, including one variant, was proposed for listing at a unit price of \$0.290, with a pack size of 30 units and maximum monthly quantity of 60 units.

### Comparator

The applicant nominated Coloplast Brava No Sting Skin Barrier Wipes (SAS Code 3908Q) as the comparator. The comparator product (one variant) is currently listed in subgroup 9(k) of the SAS Schedule at the unit price of \$0.290, with a pack size of 30 units and maximum monthly quantity of 60 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product provides an alternative for users requiring a skin barrier product.

### Economic and Financial Analysis

The Panel noted that the listing of this product at the same price and same maximum monthly quantity as currently listed products in the same subgroup is expected to result in the same cost to the SAS.

### Panel Recommendation

The Panel recommended the ConvaTec Esenta Skin Barrier Wipes be listed in subgroup 9(k) of the SAS Schedule with one variant, at the unit price of \$0.290, with a pack size of 30 units and maximum monthly quantity of 60 units.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidy in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing.

### Applicant's Comment

The applicant noted the recommendation.



## ConvaTec Esenta Adhesive Remover Spray (1x150ml) – CC#03MAY2025

### Proposed Listing on the Stoma Appliance Scheme

The applicant, ConvaTec, sought listing of ConvaTec Esenta Adhesive Remover Spray (1x150ml) in subgroup 9(d) of the Stoma Appliance Scheme (SAS) Schedule. The product, including one variant, was proposed for listing at a unit price of \$25.575 (the cost per 50ml is \$8.525), with a pack size of 1 unit and maximum monthly quantity of 1 unit.

### Comparator

The applicant nominated ConvaTec Esenta Adhesive Remover Spray (1x50mL) (SAS Code 80005T) as the comparator. The comparator product (one variant) is currently listed in subgroup 9(d) of the SAS Schedule at the unit price of \$10.230, with a pack size of 1 unit and maximum monthly quantity of 2 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product would provide an alternative for users requiring an adhesive remover spray product. The Panel noted that no clinical evidence was provided by ConvaTec to support the increased quantity. ConvaTec's application referenced anecdotal claims that they had received feedback from ostomates and associations indicating a preference for a larger volume, however the Panel noted that this feedback was not supported by any clinical evidence.

### Economic and Financial Analysis

The Panel noted the product was proposed for listing at a higher unit price per unit per monthly maximum quantity as currently listed products in the same subgroup. However, if the product were recommended for listing in the future, it would be expected to result in a saving to the SAS overall.

### Panel Recommendation

The Panel rejected the application for the ConvaTec Esenta Adhesive Remover Spray (1x150ml) in subgroup 9(d) of the SAS Schedule with one variant, at the unit price of \$25.575, with a pack size of 1 unit and maximum monthly quantity of 1 unit, noting there was no clinical evidence provided by ConvaTec to support the increased quantity.



The Panel noted that ConvaTec did not provide evidence to demonstrate that the current maximum quantity is insufficient or that the larger volume offers improved clinical outcomes. The Panel noted it would welcome a reapplication from ConvaTec if ConvaTec can provide evidence to justify the need for the increased quantity.

## Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidy in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing.

## Applicant's Comment

The applicant noted the recommendation.



## ConvaTec Natura Two Piece Drainable Fistula Pouch— May 2025

### Proposed Variation on the Stoma Appliance Scheme

The applicant, ConvaTec, sought to change the product name and maximum quantity for 3 variants of the following listing:

Application ID	Group ID	SAS Code	Brand Name	New Brand Name	Max Qty	New Max Qty	Unit Price	Company Code
CC#09	11a	80243H	ConvaTec Natura Two Piece Drainable Fistula Pouch	ConvaTec Natura Two Piece High Output Pouch	10m	20m	\$16.376	404137 404138 404139

### Financial Analysis

The Panel noted that increasing the maximum quantity of the product is unlikely to have a financial implication as the increase is likely to be offset by a decrease in usage of comparator products.

### Recommendation

The Panel recommended the change to the maximum quantity and product code as outlined in the above table for all variants of the current product range for the ConvaTec Natura Two Piece Drainable Fistula Pouch (SAS Code: 80243H). The Panel noted that the increased maximum quantity is clinically appropriate, and the change would align the maximum quantity of the product with other products currently available in the same subgroup.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidy in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing.

### Applicant's Comment

The applicant noted the recommendation.



## ConvaTec Esenta Skin Barrier Pump Spray 50mL and 28mL – May 2025

### Proposed Variation on the Stoma Appliance Scheme

The Panel Secretariat sought to change the product subgroup for the following listings:

Application ID	Group ID	New Group ID	SAS Code	Brand Name	Max Qty	Unit Price	Company Code
CC#10	9d	9k	80009B	ConvaTec Esenta Skin Barrier Pump Spray (50ml)	1	\$26.25	423288
CC#10	9d	9k	80031E	ConvaTec Esenta Skin Barrier Pump Spray (28ml)	1	\$14.70	423286

### Financial Analysis

The variation does not include any changes to the price or maximum quantity of the current product range and is unlikely to have any budgetary impact for the SAS.

### Recommendation

As this was an administrative change, this application was considered by the Panel secretariat in line with the *SAS Application and Assessment Guidelines*. The Panel secretariat recommended the change to the subgroup as outlined in the above table for ConvaTec Esenta Skin Barrier Pump Spray 50mL (SAS Code 80009B) and ConvaTec Esenta Skin Barrier Pump Spray 28mL (80031E).

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidy in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing.



**Australian Government**

**Department of Health, Disability and Ageing**

## Applicant's Comment

The applicant noted the recommendation.



## Convatec Deletion Requests – May 2025

### Proposed Deletions on the Stoma Appliance Scheme

The applicant, Convatec, sought the deletion of the following listings:

Application ID	Group ID	SAS Code	Brand Name	Pack Size	Max Qty	Unit Price	Price Premium	Total company codes	Company code/s being deleted
CC#04	9i	3653G	Unomedical Night Drainage Bag	1	5m	\$2.190	N/A	4	All
CC#05	9e	3669D	Convatec Sur-Fit Plus	5	15m	\$1.892	N/A	3	All
CC#06	2b	80334D	Convatec Esteem Body Drainable	10	30m	\$6.373	N/A	62	423606 423631 423632 423637 423638 423639 423640 423641 423649 423650 423662 423663
CC#07	1c	80337G	Convatec Esteem Body Closed	30	60m	\$4.433	N/A	34	423671 423683 423684 423688 423696 423697 423701
CC#08	3b	80338H	Convatec Esteem Body Urostomy	10	30m	\$6.373	N/A	26	423702 423711 423720 423724

### Financial analysis

Substitute products are currently listed in the same subgroups at the same cost and maximum quantities. It is unlikely that there would be any budgetary impact for the SAS as a consequence of deleting the products.

### Recommendation

As these were administrative changes, these applications were considered by the Panel secretariat in line with the *SAS Application and Assessment Guidelines*. The Panel secretariat



noted there are equivalent products remaining on the Schedule and recommended the deletion of the products.

ConvaTec is to advise stoma associations, ostomates, stomal therapy nurses and the Australian Council of Stoma Associations of the deletion. A period of approximately 6 months from the date of the recommendation (27 May 2025) should be given to allow users of the product to seek a suitable alternative and to enable stoma associations to manage their stock levels.

## Context for Recommendation

The Panel secretariat, in accordance with the SAS Application and Assessment Guidelines, usually processes product deletions requested by the sponsor. This includes consideration of whether appropriate alternative products remain available on the SAS Schedule.

## Applicant's Comment

The applicant noted the recommendation.