

Value for Money Assessment

This document describes the evaluation process used to determine value for money for procurements where one supplier has been approached for a quotation, or an unsolicited proposal has been received.

The findings and recommendations of the evaluation are recorded below.

Background

In January 2022, Miles Morgan Australia approached the Department approached by email for the development of an Aged Care Information and Communications Technology (ICT) Strategy, delivering on Recommendation 109 of the Royal Commission into Aged Care Quality and Safety. A proposal quotation was received on 01 March 2022.

Evaluation Team

The evaluation team consisted of:

- s22 [REDACTED], Program Officer, Reform Implementation Division
- Jason Fraser, Assistant Secretary Reform Implementation Division
- Ross Hawkins, First Assistant Secretary, Reform Implementation Division

Evaluation Scale	
Use the ratings below in the assessment of the quotation.	
Very Good	The Offer satisfies the Selection Criterion to a very high standard and presents minimal or no risk to the Commonwealth and its claims are fully supported by the information provided.
Good	The Offer satisfies the Selection Criterion to a high standard and/or presents limited risk to the Commonwealth. The Respondent's claims, in the view of the Evaluation Committee (EC), are supported by the information provided.
Satisfactory	The Offer satisfies the Selection Criterion to a satisfactory degree and/or presents an acceptable level of risk to the Commonwealth. In the view of the EC, there are some minor deficiencies and shortcomings in the information provided.
Poor	The Offer barely satisfies the Selection Criterion and/or presents some degree of unacceptable risk to the Commonwealth. In the view of the EC, there are major deficiencies in the information provided.
Unsatisfactory	The Offer does not satisfy the Selection Criterion and/or presents an unacceptable level of risk to the Commonwealth.

Findings of the Evaluation

The quotation received was compliant and fully evaluated.

Evaluation Assessment	
Criteria	Supplier: Miles Morgan Australia Pty Ltd.
s47D	
Total costs to be incurred by the Commonwealth.	
\$286,000 GST inclusive	
s47D	

Additional Comments

Nil

Recommendation

The evaluation team unanimously recommends:

- the Department proceed to commitment approval and contract with Miles Morgan Australia for a total value of \$286,000 GST inclusive to provide an Aged Care Information and Communications Technology (ICT) Strategy, delivering on Recommendation 109 of the Royal Commission into Aged Care Quality and Safety. This decision is based on the evaluation assessment that the offer from Miles Morgan Australia provides the best value for money outcome.

Approval to proceed

The delegate must provide email approval of the recommendation to enter into contract negotiation / commitment approval and contract with Miles Morgan Australia.

The contract **must not** be signed until the delegate has approved the commitment approval in SAP.

From: [Procurement Advice](#)
To: s22
Cc: s22
Subject: RE: For advice: Contract Variation for Miles Morgan Australia [SEC=OFFICIAL] CCEMS:07350002158
Date: Monday, 25 July 2022 2:16:15 PM
Attachments: [image.png](#)
[image002.png](#)

Good afternoon s22

PAS has reviewed the draft variation documentation provided and confirms there are no amendments required.

The way forward is endorsed by PAS.

Note: The CA Variation Minute; VfM Assessment Delegate's Checklist and Deed of Variation (unsigned) documents, that are currently sitting in the Contract Registration in SAP must be removed and replaced with the current versions that you have sent through in this email from review and endorsement, once they have been signed and approved by the Delegate and/or vendor as appropriate.

Kind Regards, s22

Procurement Advisory Services



Financial Management Division | Corporate Operations Group
 Australian Government Department of Health and Aged Care
 T: 02 6289 s22 | E: Procurement.Advice@health.gov.au
 GPO Box 9848, Canberra ACT 2601, Australia

The Department of Health and Aged Care acknowledges First Nations peoples as the Traditional Owners of Country throughout Australia, and their continuing connection to land, sea and community. We pay our respects to them and their cultures, and to all Elders both past and present.

To ensure prompt responses, please address any replies to this inbox and not to personal inboxes.

----- Original Message -----

From: s22 @health.gov.au>;
Received: Mon Jul 25 2022 10:50:21 GMT+1000 (Australian Eastern Standard Time)
To: <procurement.advice@health.gov.au>; Procurement Advice
 <procurement.advice@health.gov.au>; Procurement.Advice-Queue
 <procurement.advice@health.gov.au>;
Cc: s22 @health.gov.au>;
Subject: For advice: Contract Variation for Miles Morgan Australia [SEC=OFFICIAL]

Hi team

Seeking your advice/approval on the attached variation please:

Note that I am awaiting FBP approval.

Commitment variation minute

- A. Deed of Variation
- B. Value for Money assessment
- C. Delegate's checklist

Documents are located in TRIM: E22-68782

Thanks,

s22

s22

Assistant Director – Business Design Assurance Section

Reform Implementation Division | Ageing and Aged Care Group

Australian Government Department of Health and Aged Care

T: 02 6289 s22 | E: s22 @health.gov.au

GPO Box 9848, Canberra ACT 2601, Australia

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This document has been released under the
Freedom of Information Act 1982 (FOI)
by the Department of Health and Aged Care.

Value for Money Assessment

This document describes the evaluation process used to determine value for money for procurements where one supplier has been approached for a quotation, or an unsolicited proposal has been received.

The findings and recommendations of the evaluation are recorded below.

Background

In January 2022, Miles Morgan Australia approached the Department approached by email for the development of an Aged Care Information and Communications Technology (ICT) Strategy, delivering on Recommendation 109 of the Royal Commission into Aged Care Quality and Safety. A proposal quotation was received on 01 March 2022.

Evaluation Team

The evaluation team consisted of:

- s22 [REDACTED], Assistant Director, Reform Implementation Division
- s22 [REDACTED], Director, Reform Implementation Division

Evaluation Scale

Use the ratings below in the assessment of the quotation.

Very Good	The Offer satisfies the Selection Criterion to a very high standard and presents minimal or no risk to the Commonwealth and its claims are fully supported by the information provided.
Good	The Offer satisfies the Selection Criterion to a high standard and/or presents limited risk to the Commonwealth. The Respondent's claims, in the view of the Evaluation Committee (EC), are supported by the information provided.
Satisfactory	The Offer satisfies the Selection Criterion to a satisfactory degree and/or presents an acceptable level of risk to the Commonwealth. In the view of the EC, there are some minor deficiencies and shortcomings in the information provided.
Poor	The Offer barely satisfies the Selection Criterion and/or presents some degree of unacceptable risk to the Commonwealth. In the view of the EC, there are major deficiencies in the information provided.
Unsatisfactory	The Offer does not satisfy the Selection Criterion and/or presents an unacceptable level of risk to the Commonwealth.

Findings of the Evaluation

The quotation received was compliant and fully evaluated.

Evaluation Assessment	
Criteria	Supplier: Miles Morgan Australia Pty Ltd.
s47D	
Total costs to be incurred by the Commonwealth.	\$409,350.00 GST inclusive
s47D	

Additional Comments

Nil

Recommendation

The evaluation team unanimously recommends:

- the Department proceed to commitment approval and contract variation with Miles Morgan Australia an increase of \$123,350.00 (GST inclusive) for a total value of \$409,350.00 GST inclusive to provide an Aged Care Information and Communications Technology (ICT) Strategy, delivering on Recommendation 109 of the Royal Commission into Aged Care Quality and Safety. This decision is based on the evaluation assessment that the offer from Miles Morgan Australia provides the best value for money outcome, and allows them to complete work in addition to that already undertaken.

Approval to proceed

The delegate must provide email approval of the recommendation to enter into contract negotiation / commitment approval and contract with Miles Morgan Australia.

The contract **must not** be signed until the delegate has approved the commitment approval in SAP.

From: s22
To: s22
Cc: s22
Subject: RE: Commitment Approval for Variation to contract with Miles Morgan Australia [SEC=OFFICIAL]
Date: Thursday, 28 July 2022 4:48:45 PM
Attachments: [image001.png](#)
[image002.png](#)

Thank you s22

I've checked the documents.

Approved.

Paperwork to be finalised tomorrow.

Regards

s22

s22

Acting Director – Digital Reform Strategy & Engagement

ICT Strategy and Business Assurance Branch

Reform Implementation Division | Ageing and Aged Care Group

Australian Government, Department of Health and Aged Care

Level 9 260 Elizabeth Street

Surry Hills NSW 2010

T: (02) 9263 s22 | M: s22 | E: s22 [@health.gov.au](mailto:s22@health.gov.au)

The Department of Health and Aged Care acknowledges First Nations peoples as the Traditional Owners of Country throughout Australia, and their continuing connection to land, sea and community. We pay our respects to them and their cultures, and to all Elders both past and present.

From: s22 <s22@health.gov.au>

Sent: Thursday, 28 July 2022 3:27 PM

To: s22 <s22@health.gov.au>

Cc: s22 <s22@Health.gov.au>; s22 <s22@Health.gov.au>; s22 <s22@health.gov.au>

Subject: Commitment Approval for Variation to contract with Miles Morgan Australia [SEC=OFFICIAL]

Hi s22

Please find attached a commitment approval minute for Miles Morgan Australia, for a Contract Variation.

Attachments:

- A. Deed of Variation
- B. Value for Money assessment
- C. Delegate's checklist

Can you please approve and return. On receipt, I will send the work order to MMA for their signature, and workflow to you in SAP.

Thank you.

s22

s22

Assistant Director – Business Design Assurance Section

Reform Implementation Division | Ageing and Aged Care Group

Australian Government Department of Health and Aged Care

T: 02 6289 s22 | E: s22 @health.gov.au

GPO Box 9848, Canberra ACT 2601, Australia

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by the Department of Health and Aged Care.

From: s47E(d)
To: s22
Subject: Commitment APPROVAL record for MILES MORGAN AUSTRA [SEC=OFFICIAL]
Date: Friday, 10 February 2023 4:22:13 PM

The following Commitment APPROVAL record has been Approved by s22 .

Commitment Number: 6000129875
Vendor: MILES MORGAN AUSTRALIA PTY LTD
Purpose: Aged Care ICT strategy work
Proposal Type: Procurement
Source of Funds: Health Administered
Total Expenditure Requested (incl GST): 504,778.67
Expenditure extends to Financial Year: 2022-23

Actioned by: s22
Action: Approved
Date: 10.02.2023
Time: 16:21:42

Comments:
Approved.

This is an automated message. Please do NOT respond to this email.

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