



# Stoma Product Assessment Panel

## Public Summary Documents

### Ainscorp – 14 May 2024

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## Ainscorp Salts Confidence Comfort – AI#01MAY2024

### Proposed Deletion on the Stoma Appliance Scheme

The applicant, Ainscorp, sought the deletion of one variant from the current listing of Ainscorp Salts Confidence Comfort (SAS Code 9776M) in subgroup 10(a) of the Stoma Appliance Scheme (SAS) Schedule, as it is being discontinued. The product, including 3 variants, is currently listed at a unit price of \$3.349 with a pack size of 30 and maximum monthly quantity of 60 units.

### Variant to be deleted

Product Code	Description
CP8	no filter, fabric cover on both sides including viewing window, extra small, one piece, cut-to-fit, 8mm-60mm

### Background

This product was first listed on the SAS Schedule on 1 April 2011.

### Financial Analysis

Substitute products are currently listed in subgroup 10(a) of the SAS Schedule at the same cost and maximum monthly quantity. It is unlikely there would be any budgetary impact for the SAS as a consequence of deleting one variant of the product.

### Recommendation

As this was an administrative change, this application was considered by the Panel secretariat in line with the *SAS Application and Assessment Guidelines*. The Panel secretariat noted there are equivalent products remaining on the Schedule and recommended the deletion of one variant from the product range (3 variants) for Ainscorp Salts Confidence Comfort (SAS Code 9776M) listed in subgroup 10(a) of the SAS Schedule.

Ainscorp is to advise stoma associations, ostomates, stomal therapy nurses and the Australian Council of Stoma Associations of the deletion. A period of approximately 6 months from the date of the recommendation (14 May 2024) should be given to allow users of the product to seek a suitable alternative and to enable stoma associations to manage their stock levels.

### Context for Recommendation

The Panel secretariat, in accordance with the *SAS Application and Assessment Guidelines*, usually processes product deletions requested by the sponsor. This includes consideration of whether appropriate alternative products remain available on the SAS Schedule.

### Applicant's Comment

The applicant noted the recommendation.



## Ainscorp Salts Harmony Duo – AI#02MAY2024

### Proposed Deletion on the Stoma Appliance Scheme

The applicant, Ainscorp, sought the deletion of the entire product range of the current listing of Ainscorp Salts Harmony Duo (SAS Code 5690L) in subgroup 4(d) of the Stoma Appliance Scheme (SAS) Schedule, as it is being discontinued. The product, including 9 variants, is currently listed at a unit price of \$5.050 including a price premium of \$0.227, pack size of 10 and maximum monthly quantity of 30 units.

### Variants to be deleted

Product Code	Description
FHDF1332	no belt loops, 1.2mm, hydrocolloid baseplate, flat, standard wear, round, cut-to-fit, 13mm – 32mm
FHDF1350	no belt loops, 1.2mm, hydrocolloid baseplate, flat, standard wear, round, cut-to-fit, 13mm – 50mm
FHDF1370	no belt loops, 1.2mm, hydrocolloid baseplate, flat, standard wear, round, cut-to-fit, 13mm – 70mm
FHDF21	no belt loops, semi-floating flange, 1.2mm, hydrocolloid baseplate, hydrocolloid self-adhesive with tape border, round, pre-cut, 21mm, release tabs
FHDF25	no belt loops, semi-floating flange, 1.2mm, hydrocolloid baseplate, hydrocolloid self-adhesive with tape border, round, pre-cut, 25mm, release tabs
FHDF28	no belt loops, semi-floating flange, 1.2mm, hydrocolloid baseplate, hydrocolloid self-adhesive with tape border, round, pre-cut, 28mm, release tabs
FHDF32	no belt loops, semi-floating flange, 1.2mm, hydrocolloid baseplate, hydrocolloid self-adhesive with tape border, round, pre-cut, 32mm, release tabs
FHDF35	no belt loops, semi-floating flange, 1.2mm, hydrocolloid baseplate, hydrocolloid self-adhesive with tape border, round, pre-cut, 35mm, release tabs
FHDF38	no belt loops, semi-floating flange, 1.2mm, hydrocolloid baseplate, hydrocolloid self-adhesive with tape border, round, pre-cut, 38mm, release tabs

### Background

This product was first listed on the SAS Schedule in November 2011.

### Financial Analysis

Substitute products are currently listed in subgroup 4(d) of the SAS Schedule at the same cost and maximum monthly quantity. It is therefore unlikely that there would be any budgetary impact for the SAS as a consequence of deleting this product.

### Panel Recommendation

As this was an administrative change, this application was considered by the Stoma Product Assessment Panel (the Panel) secretariat in line with the *SAS Application and Assessment Guidelines*. The Panel secretariat noted there are equivalent products remaining on the Schedule and recommended the deletion of the entire product range of Ainscorp Salts Harmony Duo (SAS Code 5609L) listed in subgroup 4(d) of the SAS Schedule.



Ainscorp is to advise stoma associations, ostomates, stomal therapy nurses and the Australian Council of Stoma Associations of the deletion. A period of approximately 6 months from the date of the recommendation (14 May 2024) should be given to allow users of the product to seek a suitable alternative and to enable stoma associations to manage their stock levels.

#### [Context for Recommendation](#)

The Panel's secretariat, in accordance with the SAS Application and Assessment Guidelines, usually processes product deletions requested by the sponsor. This includes consideration of whether appropriate alternative products remain available on the SAS Schedule.

#### [Applicant's Comment](#)

The applicant noted the recommendation.



## Ainscorp Salts Confidence BE Adjustable Ostomy Belt – AI#03MAY2024

### Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of Ainscorp Salts Confidence BE Adjustable Ostomy Belt in subgroup 9(b) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 3 variants, was proposed for listing at a unit price of \$5.980, with a pack size of one and maximum annual quantity of 4 units.

### Comparator

The applicant nominated Ainscorp Salts Adjustable Ostomy Belt (SAS Code 9760Q) as the comparator. The product (2 variants) is currently listed in subgroup 9(b) of the SAS Schedule at a unit price of \$5.98, with a pack size of one and maximum annual quantity of 4 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product would provide an alternative for users requiring an adjustable ostomy belt. The Panel noted that this was a new product range designed to support the carriage of an ostomy pouch and to keep the pouch firmly in place. The Panel recommended the annual maximum quantity of the Ainscorp Salts Adjustable Ostomy Belt should be 6 units instead of the proposed 4 units, and that this increase should also be applied to other ostomy belt products on the Schedule.

### Economic and Financial Analysis

The Panel noted that the listing of this new product will be at the same price, but a higher maximum quantity compared to currently listed products in the same subgroup (6 per year rather than 4 per year), which is expected to result in an increased annual cost to the SAS.

### Panel Recommendation

The Panel recommended that the Ainscorp Salts Confidence BE Adjustable Ostomy Belt be listed in subgroup 9(b) of the SAS Schedule with 3 variants, at the unit price of \$5.980, with a pack size of one and maximum annual quantity of 6 units.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing. The Panel is an advisory committee and as such its recommendations are non-binding on Government. All Panel recommendations are subject to Government approval.



**Australian Government**

**Department of Health and Aged Care**



### Applicant's Comment

The applicant noted the recommendation.



## Ainscorp Salts BE go Closed Flat – AI#04MAY2024

### Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of Ainscorp Salts BE go Closed Flat in subgroup 1(b) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 9 variants, was proposed for listing at a unit price of \$2.809 including a price premium of \$0.074, a pack size of 30 and maximum monthly quantity of 90 units.

### Comparator

The applicant nominated Ainscorp Confidence Natural Advance (SAS Code 80105C) as the comparator. The comparator product (13 variants) is currently listed in subgroup 1(b) of the SAS Schedule at the unit price of \$2.735, with a pack size of 30 and maximum monthly quantity of 90 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product would provide an alternative for users requiring a flat one piece closed pouch. The Panel noted that this are a new technology 'naked' bag and agreed on the benefit of having a range of clear bags available on the SAS that can be used with or without the bag cover. The Panel noted the intention for the Ainscorp Salts BE go Closed Flat to be used in conjunction with the Ainscorp Salts BE go covers in application AI#08.

### Economic and Financial Analysis

The Panel noted that the listing of this new price premium product with the same maximum monthly quantity and price as current price premium products in the same subgroup is expected to result in the same cost to the SAS.

### Panel Recommendation

The Panel recommended that the Ainscorp Salts BE go Closed Flat be listed in subgroup 1(b) of the SAS Schedule with 9 variants, at the unit price of \$2.809 including a price premium of \$0.074, a pack size of 30 and maximum monthly quantity of 90 units. The Panel advised the use of the bags will be beneficial to users with or without the covers due to the clear material of the bag.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing. The Panel is an



advisory committee and as such its recommendations are non-binding on Government. All Panel recommendations are subject to Government approval.

#### [Applicant's Comment](#)

The applicant noted the recommendation.

#### [Applicant Addendum](#)

Following the Panel's consideration, the applicant requested a change to the product name from *Ainscorp Salts BE go Closed Flat* to *Ainscorp Salts Confidence BE go™ Closed Flat*. This administrative change was managed by the Panel Secretariat.





## Ainscorp Salts BE go Closed Convex – AI#05MAY2024

### Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of Ainscorp Salts BE go Closed Convex in subgroup 1(c) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 15 variants, was proposed for listing at a unit price of \$4.507 including a price premium of \$0.074, a pack size of 10 and maximum monthly quantity of 60 units.

### Comparator

The applicant nominated Ainscorp Salts Confidence Natural Soft Convex (SAS Code 3987W) as the comparator. The product (15 variants) is currently listed in subgroup 1(c) of the SAS Schedule at the unit price of \$4.433, with a pack size of 10 and maximum monthly quantity of 60 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product is an alternative for users requiring a one-piece closed pouch with a convex baseplate. The Panel noted that this are a new technology 'naked' bag and agreed on the benefit of having a range of clear bags available on the SAS that can be used with or without the bag cover. The Panel noted the intention for the Ainscorp Salts BE go Closed Convex to be used in conjunction with the Ainscorp Salts BE go covers in application AI#08.

### Economic and Financial Analysis

The Panel noted that the listing of this new price premium product with the same maximum monthly quantity and price as current price premium products in the same subgroup is expected to result in the same cost to the SAS.

### Panel Recommendation

The Panel recommended that the Ainscorp Salts BE go Closed Convex be listed in subgroup 1(c) of the SAS Schedule with 15 variants, at the unit price of \$4.507 including a price premium of \$0.074, a pack size of 10 and maximum monthly quantity of 60 units. The Panel advised the use of the bags will be beneficial to users with or without the covers due to the clear material of the bag.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing. The Panel is an



advisory committee and as such its recommendations are non-binding on Government. All Panel recommendations are subject to Government approval.

#### [Applicant's Comment](#)

The applicant noted the recommendation.

#### [Applicant Addendum](#)

Following the Panel's consideration, the applicant requested a change to the product name from *Ainscorp Salts BE go Closed Convex* to *Ainscorp Salts Confidence BE go™ Closed Convex*. This administrative change was managed by the Panel Secretariat.



## Ainscorp Salts BE go Drainable Flat – AI#06MAY2024

### Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of Ainscorp Salts BE go Drainable Flat in subgroup 2(a) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 9 variants, was proposed for listing at a unit price of \$4.679 including a price premium of \$0.005, a pack size of 30 and maximum monthly quantity of 30 units.

### Comparator

The applicant nominated Ainscorp Salts Confidence Natural Advance (SAS Code 80108F) as the comparator. The product (26 variants) is currently listed in subgroup 2(a) of the SAS Schedule at the unit price of \$4.674, with a pack size of 30 and maximum monthly quantity of 30 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product would provide an alternative for users requiring a flat drainable pouch. The Panel noted that this are a new technology 'naked' bag and agreed on the benefit of having a range of clear bags available on the SAS that can be used with or without the bag cover. The Panel noted the intention for the Ainscorp Salts BE go Drainable Flat to be used in conjunction with the Ainscorp Salts BE go covers in application AI#08.

### Economic and Financial Analysis

The Panel noted that the listing of this new price premium product with the same maximum monthly quantity and price as current price premium products in the same subgroup is expected to result in the same cost to the SAS.

### Panel Recommendation

The Panel recommended that the Ainscorp Salts BE go Drainable Flat be listed in subgroup 2(a) of the SAS Schedule with 9 variants, at the unit price of \$4.679 including a price premium of \$0.005, a pack size of 30 and maximum monthly quantity of 30 units. The Panel advised the use of the bags will be beneficial to users with or without the covers due to the clear material of the bag.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing. The Panel is an



advisory committee and as such its recommendations are non-binding on Government. All Panel recommendations are subject to Government approval.

#### [Applicant's Comment](#)

The applicant noted the recommendation.

#### [Applicant Addendum](#)

Following the Panel's consideration, the applicant requested a change to the product name from *Ainscorp Salts BE go Drainable Flat* to *Ainscorp Salts Confidence BE go™ Drainable Flat*. This administrative change was managed by the Panel Secretariat.



## Ainscorp Salts BE go Drainable Convex – AI#07MAY2024

### Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of Ainscorp Salts BE go Drainable Convex in subgroup 2(b) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 15 variants, was proposed for listing at a unit price of \$6.378 including a price premium of \$0.005, a pack size of 10 and maximum monthly quantity of 30 units.

### Comparator

The applicant nominated Ainscorp Salts Confidence Natural Soft Convex (SAS Code 3988X) as the comparator. The product (15 variants) is currently listed in subgroup 2(b) of the SAS Schedule at the unit price of \$6.373, with a pack size of 10 and maximum monthly quantity of 30 units.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product would provide an alternative for users requiring a drainable convex pouch. The Panel noted that this are a new technology 'naked' bag and agreed on the benefit of having a range of clear bags available on the SAS that can be used with or without the bag cover. The Panel noted the intention for the Ainscorp Salts BE go Drainable Convex to be used in conjunction with the Ainscorp Salts BE go covers in application AI#08.

### Economic and Financial Analysis

The Panel noted that the listing of this new price premium product with the same maximum monthly quantity and price as current price premium products in the same subgroup is expected to result in the same cost to the SAS.

### Panel Recommendation

The Panel recommended that the Ainscorp Salts BE go Drainable Convex be listed in subgroup 2(b) of the SAS Schedule with 15 variants, at the unit price of \$6.378 including a price premium of \$0.005, a pack size of 10 and maximum monthly quantity of 30 units. The Panel advised the use of the bags will be beneficial to users with or without the covers due to the clear material of the bag.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing. The Panel is an



advisory committee and as such its recommendations are non-binding on Government. All Panel recommendations are subject to Government approval.

#### [Applicant's Comment](#)

The applicant noted the recommendation.

#### [Applicant Addendum](#)

Following the Panel's consideration, the applicant requested a change to the product name from *Ainscorp Salts BE go Drainable Convex* to *Ainscorp Salts Confidence BE go™ Drainable Convex*. This administrative change was managed by the Panel Secretariat.



## Ainscorp Salts BE go Pouch Covers – AI#08MAY2024

### Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of Ainscorp Salts BE go Pouch Covers in subgroup 9(m) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 12 variants, was proposed for listing at a unit price of \$1.000, with a pack size of 6 and maximum monthly quantity of 6 units.

### Comparator

The applicant did not nominate a comparator product. The Panel noted there are currently no comparator products available on the SAS Schedule.

### Background

This was the Stoma Product Assessment Panel's (the Panel) first consideration of this product.

### Clinical Analysis

The proposed product is for a new range of pouch covers intended to be used in conjunction with the Ainscorp Salts BE go bag systems. The Panel noted the proposed new range of pouch covers would provide an option for users of the Ainscorp Salts BE go bag systems who want to use a pouch cover with a naked bag. The Panel noted the potential improvements in ostomates' quality of life by having access to this product.

### Economic and Financial Analysis

As this product is a new product range which does not currently exist on the SAS Schedule, the Panel noted that the listing of this new product is expected to result in an increased cost to the SAS.

### Panel Recommendation

The Panel recommended that the Ainscorp Salts BE go Pouch Covers be listed in subgroup 9(m) of the SAS Schedule with 12 variants, at the unit price of \$1.000, with a pack size of 6 and maximum monthly quantity of 6 units.

### Context for Recommendation

The Panel provides advice on whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. Applications are considered in this context. Panel advice not to recommend listing or changes to a listing does not represent a final Panel view about the merits of a particular stoma product. An applicant can resubmit to the Panel following advice not to recommend listing or changes to a listing. The Panel is an advisory committee and as such its recommendations are non-binding on Government. All Panel recommendations are subject to Government approval.

### Applicant's Comment

The applicant noted the recommendation.



### Applicant Addendum

Following the Panel's consideration, the applicant requested a change to the product name from *Ainscorp Salts BE go Pouch Covers* to *Ainscorp Salts Confidence BE go™ Pouch Covers*.

Additionally, the applicant requested a change to the number of variants included in the listing of the *Ainscorp Salts Confidence BE go™ Pouch Covers* from 12 to 9 and a change in pack size for 6 of the 9 variants from 6 units to 3 units.

These administrative changes were managed by the Panel Secretariat.