

s47F

From: s47F
Sent: Thursday, 26 October 2023 9:00 AM
To: s47F
Subject: FW: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL]

From: s47F @industry.gov.au>
Sent: Friday, 27 March 2020 4:43 PM
To: s47F @industry.gov.au>; s47F @health.gov.au>; s47F @health.gov.au>
Cc: s47F @industry.gov.au>; s47F @health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=UNCLASSIFIED]

Hi – sorry, important to note that these are not currently TGA approved, but the company has spoken to TGA and been advised they will get fast-tracked based on the approvals the product already has (attached in s47F's email).

I'm happy to call TGA or whatever your advice is re: process.

s47F

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From: s47F
Sent: Friday, 27 March 2020 4:38 PM
To: s47F @industry.gov.au>; s47F @health.gov.au>; s47F @health.gov.au>
Cc: s47F @industry.gov.au>; s47F @health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=UNCLASSIFIED]

Hi s47F – attached are all the details. Bottom line:

- 1. Shangrila 510S (Bedside Unit) - 300 Units in end of May (Price: s47(1)(b))
- 2. VG70 (ICU Unit) - 300 Units in mid-June (Price: s47(1)(b))

Let me know if you need more.

Thanks

s47F

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From: s47F
Sent: Friday, 27 March 2020 4:35 PM
To: s47F @health.gov.au>; s47F @industry.gov.au>; s47F @health.gov.au>
Cc: s47F @industry.gov.au>; s47F @health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=UNCLASSIFIED]

I understand they sent a quote through. I will track it down.

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From: s47F @health.gov.au
Sent: Friday, 27 March 2020 4:24 PM
To: s47F @industry.gov.au>; s47F @industry.gov.au>; s47F @health.gov.au>
Cc: s47F @industry.gov.au>; s47F @health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL]
Importance: High

Do we have price, specs etc anything we can use to finalise a contract? I

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s47F

Australian Government Department of Health
T: s47F | E: s47F @health.gov.au
Location: Sirius Building s47F
GPO Box 9848, Canberra ACT 2601, Australia

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From: s47F @industry.gov.au>
Sent: Friday, 27 March 2020 4:11 PM
To: s47F @health.gov.au>; s47F @industry.gov.au>
Cc: s47F @industry.gov.au>; s47F @health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=UNCLASSIFIED]

Hi s47F

Based on the advice we have received, we would recommend the purchase of the AEOMED products. I have spoken with [redacted] and confirmed that both are invasive. The delivery of the bedside unit is end May and the ICU unit mid to late June. Again there is a timing issue here, however hopefully if/when you are in contract discussions they may be able to be delivered earlier. The Shangrila is the preferred product, so be good to get that earlier.

Please let me know if you would like me to go back to AEONMED or discuss anything further. There is a deadline of 5pm today.

Thanks

[redacted]

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UNCLASSIFIED
UNCLASSIFIED

From: [redacted]@health.gov.au]
Sent: Friday, 27 March 2020 12:08 PM
To: [redacted]@industry.gov.au>; [redacted]@industry.gov.au>
Subject: FW: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL:Sensitive]

Hi – noting all of the below, can someone please call [redacted] about the AEON kit. His contact came from PMO and there is a need to engage further, even if to better understand their offer and options, just in case we need to change path at any stage. I didn't say no or commit to anything to him, other than we shared the info with experts.

Thanks

[redacted]

[redacted]
[redacted]

Australian Government Department of Health
T: [redacted] | E: [redacted]@health.gov.au
Location: Sirius Building [redacted]
GPO Box 9848, Canberra ACT 2601, Australia

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From: [redacted]@health.gov.au>
Sent: Friday, 27 March 2020 12:01 PM
To: [redacted]@industry.gov.au>; [redacted]@industry.gov.au>; [redacted]@industry.gov.au>; [redacted]@health.gov.au>; [redacted]@industry.gov.au>; [redacted]@health.gov.au>; [redacted]@health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL:Sensitive]

Yes. I see no downside to helping Res med gear up.

If (as I strongly hope) we do not run out of capacity – we can always export to countries who need them.

It is an industry which I would like to exit this pandemic stronger so that we have more capacity for the future and be better prepared if this ever happens again.

That is my view on the local PPE production too.

Any progress on lower standard mask / PPE productions? We could certainly use about a billion lower grade masks for community and industry use.

[redacted]
Australian Government Department of Health
T: 02.6289 [redacted] | Location: [redacted] Scarborough House
PO Box 9848, Canberra ACT 2601, Australia

EA: [redacted] 02 6289 [redacted]

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From: [redacted]@industry.gov.au>
Sent: Friday, 27 March 2020 11:56 AM
To: [redacted]@health.gov.au>; [redacted]@industry.gov.au>; [redacted]@health.gov.au>; [redacted]@industry.gov.au>; [redacted]@health.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [DLM=For-Official-Use-Only]

Thanks - And to see what it would take to get more from Resmed?, [redacted]

[redacted]
Health Industry Coordination Group
[redacted]

For Official Use Only

From: [redacted]@health.gov.au]
Sent: Friday, 27 March 2020 11:43 AM
To: [redacted]@industry.gov.au>; [redacted]@health.gov.au>; [redacted]@industry.gov.au>; [redacted]@health.gov.au>
Cc: [redacted]@industry.gov.au>
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL]

The key variable which I am not sure is appreciated is that [redacted], [redacted] and a critical mass of intensivists experts now appear to be comfortable that the Lumis machines can operate as invasive ventilators as needed.

This means that combined existing, the 5,500 total Resmed buy and the repurpose of anaesthetic machines we probably have enough to match our maximum ICU capacity. This is the crux of [REDACTED]'s email below.

The contract with Resmed is executed so I would have thought the key activities here are to work with Resmed to ensure that deliver occurs as planned – incrementally with all delivered by 30 April and concluding the contract on the consumables.

[REDACTED]
 Australian Government Department of Health
 T: 02.6289 [REDACTED] | Location: [REDACTED] Scarborough House
 PO Box 9848, Canberra ACT 2601, Australia

EA: [REDACTED] 02 6289 [REDACTED]

From: [REDACTED]
Sent: Friday, 27 March 2020 11:34 AM
To: [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]
Cc: [REDACTED]
Subject: RE: Urgent AEONMED - Ventilators (ICU and Bedside) [SEC=UNCLASSIFIED]

[REDACTED], [REDACTED]

I'm keen for a read from you on the target number of high quality ICU ventilators we want.

Our tracker is attached. We are firming up numbers but we have been basing our target on [REDACTED]'s work. We think there's still a considerable gap, in the 1000's, based on availability by July (and May would be better). As a consequence we are pursuing all options and working to bring the delivery forward.

Can you advise what our target number would be?

Happy to discuss ([REDACTED])

[REDACTED]

[REDACTED]
 [REDACTED]
 [REDACTED]
 [REDACTED] [@industry.gov.au](mailto:[REDACTED]@industry.gov.au)

[REDACTED], AusIndustry – Industry Capability and Research
 (02 6102 [REDACTED]; [REDACTED] [@industry.gov.au](mailto:[REDACTED]@industry.gov.au))

Executive Assistant: [REDACTED]
 (02 6102 [REDACTED]; [REDACTED] [@industry.gov.au](mailto:[REDACTED]@industry.gov.au))

Department of Industry, Science, Energy and Resources
 [REDACTED] Industry House
 10 Binara Street, Canberra City, ACT 2601
 Internet: www.business.gov.au
Supporting economic growth and job creation for all Australians

UNCLASSIFIED

From: [REDACTED] [@health.gov.au](mailto:[REDACTED]@health.gov.au)
Sent: Friday, 27 March 2020 11:24 AM
To: [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]
Cc: [REDACTED]
Subject: RE: Urgent FW: AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL]

I think we need to be very mindful of this advice – ie that we think the Resmed order is close to meeting our need (or at least our maximum possible ICU capacity).

While new ideas / options on ventilators should not be ignore, we need to focus on our other critical shortages – masks, gowns, goggles, gloves and swabs

My sense is that the local market, including alcohol producers are stepping up on hand sanitiser but let me know if I am wrongly optimistic about this.

[REDACTED]
 Australian Government Department of Health
 T: 02.6289 [REDACTED] | Location: [REDACTED] Scarborough House
 PO Box 9848, Canberra ACT 2601, Australia

EA: [REDACTED] 02 6289 [REDACTED]

From: [REDACTED] [@health.gov.au](mailto:[REDACTED]@health.gov.au)>
Sent: Thursday, 26 March 2020 7:25 PM
To: [REDACTED] [@industry.gov.au](mailto:[REDACTED]@industry.gov.au)>; [REDACTED] [@health.gov.au](mailto:[REDACTED]@health.gov.au)>; [REDACTED] [@health.gov.au](mailto:[REDACTED]@health.gov.au)>;

[REDACTED]@industry.gov.au>
Cc: [REDACTED]@health.gov.au>; [REDACTED]@industry.gov.au>
Subject: RE: Urgent FW: AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL]

Hi [REDACTED]

I would say no to this.

The Chinese appear to be dumping on the market, this one doesn't have the imprimatur of F&P like the MindRay. It is untested and I have some concerns with the brochure and tech specs.

Recommend going ahead with procuring the MindRay's but limit further procurement.

As national stockpile items (if there is agreement that they should be in the stockpile and not distributed until required – which is my view) 500 astral 150's, 200 MindRays backed up by 5000 lumis 150s is sufficient for a catastrophic scenario, in addition to our current capacity.

Cheers

[REDACTED]

From: [REDACTED]@industry.gov.au>
Sent: Thursday, 26 March 2020 7:19 PM
To: [REDACTED]@health.gov.au>; [REDACTED]@health.gov.au>; [REDACTED]@health.gov.au>; [REDACTED]@industry.gov.au>
Cc: [REDACTED]@health.gov.au>; [REDACTED]@industry.gov.au>
Subject: Re: Urgent FW: AEONMED - Ventilators (ICU and Bedside) [SEC=UNCLASSIFIED]

UNCLASSIFIED

Thanks [REDACTED]

We've noted the timing and will get onto this and come back to you tomorrow.

[REDACTED]

UNCLASSIFIED

From: [REDACTED]@health.gov.au>
Date: Thursday, 26 March 2020 at 6:41:26 pm
To: [REDACTED]@health.gov.au>; [REDACTED]@health.gov.au>; [REDACTED]@industry.gov.au>
Cc: [REDACTED]@health.gov.au>; [REDACTED]@industry.gov.au>
Subject: Urgent FW: AEONMED - Ventilators (ICU and Bedside) [SEC=OFFICIAL]

Hi all – urgent referral just now, info attached. Is this what we need and can we determine appropriate costs /delivery? I have spoken to [REDACTED] tonight and this has immediately followed. Advice please.

Note timing – tomorrow.

[REDACTED]
[REDACTED]

Australian Government Department of Health
 T: [REDACTED] | E: [REDACTED]@health.gov.au
 Location: Sirius Building [REDACTED]
 GPO Box 9848, Canberra ACT 2601, Australia

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From: [REDACTED]@medicaldevicetechnologies.com.au>
Sent: Thursday, 26 March 2020 6:08 PM
To: [REDACTED]@health.gov.au>
Cc: [REDACTED]@medicaldevicetechnologies.com.au>
Subject: AEONMED - Ventilators (ICU and Bedside) [SEC=No Protective Marking]

Dear [REDACTED],

I would refer to your discussion with [REDACTED].

We have been a long-term dealer for AEONMED who is based in China. They manufacturer a range of medical equipment items and have a very strong network in China. AEONMED supplied over 4000 units to Wuhan and surrounding hospitals during the latest Covid19 crisis.

They have offered us 600 ventilators units as a favour due to our long-term relationship with AEONMED and wanting to support Australia.

The units which are available are:

1. Shangrila 510S (Bedside Unit) - 300 Units in end of May (Price: [REDACTED])
2. VG70 (ICU Unit) - 300 Units in mid-June (Price: [REDACTED])

Note: Our price includes transport if assistance provide we would reduce costs

I have attached the AEONMED CE Certificate of manufacturer and Brochure for each of the items.

We have also spoken with TGA about approval of these units, they are confident with a CE manufacturer they could fast track the approval with supporting evidence.

We are on very tight timeframes to secure these units as other countries have placed very large orders and placing pressure on AEONMED for supply. They are also flying in jets to pick up orders.

AEONMED has clearly indicated that they have order greater than supply and need to know whether we wish to secure these units by midday tomorrow. I understand this is a short deadline, but the world demand is extreme and we are competing against countries and large private groups.

MDT understands the seriousness of this pandemic given feedback from AOENMED and we are trying to everything possible to support Heath services in Australia.

Please note we have access to 100,000 95 masks that could be obtained as well timings also short similar to above if interested. Delivery would be 14 working days.

If you need further information please advise, we will be working late as well and feel free to call anytime after hours.

Regards

[Redacted]

[Redacted]

Medical Device Technologies (MDT)

m: [Redacted]

a: PO Box 62 Ashgrove 4060

w: www.medicaldevicetechnologies.com.au e: [Redacted]@medicaldevicetechnologies.com.au



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