



**Australian Government**

**Department of Health**

**Strategic Agreement  
in relation to reimbursement, health technology  
assessment and other matters**

**Commonwealth of Australia**  
and

**Medicines Australia Limited**  
ACN 126 990 001

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## Parties

Name	<b>The Honourable Greg Hunt MP, Minister for Health and Aged Care</b> on behalf of the <b>Commonwealth of Australia</b>
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Short name	<b>Commonwealth</b>
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Name	<b>Medicines Australia Limited</b> ACN 126 990 001
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Short name	<b>Medicines Australia</b>
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## Recitals

- A. The innovator medicines sector provides medicines that are an essential component of the Pharmaceutical Benefits Scheme (**PBS**). The Commonwealth and Medicines Australia have a common interest in:
- A.1 delivering greater longer-term certainty for patients, the innovator pharmaceutical industry and the Commonwealth through a predictable PBS; and
  - A.2 timely access to new medicines over the Term.
- B. Policy improvements have been identified to:
- B.1 address the changing international environment;
  - B.2 ensure patients have improved involvement in the decision making for medicines access; and
  - B.3 modernise processes to keep pace with advancing science and innovative technologies.
- C. This Agreement captures policy improvements that recognise the value of innovative medicines and enable streamlined medicines access for Australian patients.
- D. The parties intend that this Agreement will strengthen the Australian medicines ecosystem by encouraging companies to continue to bring to Australia innovative medicines that deliver better health outcomes for patients, build partnerships with Australian researchers, and encourage innovator pharmaceutical companies to invest in vaccines, new technologies, local clinical trials, research and development, manufacturing and Australian jobs. The parties have the shared goal of keeping Australia a global priority for the launch of new and innovative medical treatments.
- E. This Agreement is underpinned by the shared principles of:
- E.1 stewardship of the health system, particularly the PBS, and a shared responsibility for its ongoing sustainability in the context of prudent fiscal policy and the changing global environment;
  - E.2 stability and certainty for investment in innovative medicines that improve health outcomes for patients, including recognition of the role that a predictable and stable PBS plays in encouraging investment;
  - E.3 partnership in the delivery of the National Medicines Policy;
  - E.4 transparency, predictability and efficiency of processes for listing medicines on the PBS, including timely access to innovative F1 medicines;

- E.5 integrity of Australia's world class health system, with an emphasis on patient safety and high value patient-centric clinical care; and
- E.6 acknowledgement of the value of the innovator pharmaceutical industry and the medicines sector to ensure a healthy Australia for a vibrant economic recovery.
- F. Medicines Australia and the Commonwealth recognise the importance of a sustainably funded PBS as well as the need for business certainty and acknowledge that the PBS is an uncapped, demand driven, national health program that provides affordable access to medicines for Australian patients.
- G. The Commonwealth acknowledges that the PBS has remained sustainable over several years through existing statutory and administrative mechanisms such as legislated price reductions, the reference pricing policy, post market reviews and the legislative requirement that medicines are listed on the PBS following a positive recommendation from the Pharmaceutical Benefits Advisory Committee (**PBAC**) based on its assessment of effectiveness and cost.
- H. The Commonwealth acknowledges that Australian access to innovative medicines can depend on prices of certain innovative medicines being kept confidential as provided for in deeds with Responsible Persons and current PBS processes.
- I. In entering this Agreement, the parties affirm the current fundamental architecture of the PBS including:
  - I.1 the role of the PBAC, the independent expert members of which are appointed as the pre-eminent source of advice to the Australian Government on reimbursement of medicines through the PBS;
  - I.2 the requirement that the PBAC consider the relative cost-effectiveness of new medicines when compared with alternative therapies and be satisfied that where new medicines are more costly than alternatives, there are advantages in their use for some patients; and
  - I.3 different pricing mechanisms for single and multi-branded medicines after listing on the PBS given effect through the separation of the F1 and F2 formularies under the Act.
- J. Acknowledging the effectiveness of the existing mechanisms referred to in Recital G, and the new mechanisms set out in this Agreement, the Commonwealth has committed to the PBS New Medicines Funding Guarantee. The PBS New Medicines Funding Guarantee will deliver new funding each year for the listing of new medicines on the PBS, to be replenished each year to meet the expected cost of new and amended listings. All savings from this Agreement will be reinvested in the PBS. The Commonwealth and Medicines Australia expect that the outcome of the measures set out in this Agreement will be an increase in real expenditure on new medicines.<sup>1</sup>
- K. The parties acknowledge that continuous system improvements are needed to ensure access for Australian patients to the rapid advances in modern, and emerging, technologies, therapies and vaccines, and to address the complexities of enabling access for therapies to treat rare diseases. The Commonwealth acknowledges that Medicines Australia and its members have an interest in developing improvements to facilitate access to new technologies and agrees to work together with Medicines Australia, along with other impacted stakeholders, to facilitate a Health Technology Assessment policy and methods review and to make other improvements to Health Technology Assessment processes and the operation of the PBS on the basis set out in this Agreement.

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<sup>1</sup> This New Medicines Funding Guarantee will guarantee new funding each year for the listing of new medicines on the PBS. Whilst the cost of new PBS listings fluctuates each year, approximately \$2.8 billion in new funding is expected to be committed over the next four years to meet the cost of new and amended medicine listings.

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## 1. Definitions

1.1 In this Agreement, unless the contrary intention appears:

**12.5% Price Reduction** means a 12.5% price reduction referred to in, or previously applied under, Division 3A of Part VII of the Act.

**14.5% Price Reduction** means a price reduction of the kind described in Item 6 of the table in subsection 99ACF(1) of the Act (as at 30 June 2022).

**16% Price Reduction** means a 16% price reduction referred to in, or previously applied under, Division 3A of Part VII of the Act.

**25% Price Reduction** means a 25% price reduction referred to in, or previously applied under, Division 3A of Part VII of the Act.

**Act** means the *National Health Act 1953* (Cth).

**Agreement** means this 2021 Strategic Agreement between the Commonwealth and Medicines Australia.

**Approved Ex-Manufacturer Price** or **AEMP** has the meaning given to the term 'approved ex-manufacturer price' in subsection 84(1) of the Act.

**Bill** means the bill or bills that will bring about the legislative changes required to implement the legislated measures described in this Agreement.

**Biosimilar Brand** means a Listed Brand that is a biosimilar version of a reference biologic.<sup>2</sup>

**Business Day** means a day other than a Saturday, Sunday or public holiday in the Australian Capital Territory.

**Combination Item** has the meaning given to the term 'combination item' in subsection 84(1) of the Act.

**Control** has the meaning given to the term 'control' in section 50AA of the *Corporations Act 2001* (Cth).

**Data Collection Period** has the meaning given to the term 'data collection period' in section 99ADBA of the Act.

**Department** means:

- (a) the Department of Health; or
- (b) any successor department or agency of the Commonwealth having responsibility for the administration of Part VII of the Act.

**Drug is on F1** has the meaning given to the term 'drug is on F1' in section 84AC of the Act.

**Drug is on F2** has the meaning given to the term 'drug is on F2' in section 84AC of the Act.

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<sup>2</sup> There may be more than one Biosimilar Brand with respect to the same reference biologic.

**Effective Price**<sup>3</sup> means, in respect of a Listed Brand that is subject to a deed entered into under section 85E of the Act (**Deed**), the payment made by the Commonwealth in respect of the supply of that Listed Brand less any:

- (a) rebates or reimbursement payable to the Commonwealth under the Deed; and
- (b) fees and mark-ups,

for that Listed Brand.

**Enhanced Consumer Engagement Process** has the meaning given in clause 6.3.

**First New Brand** means the new brand described in sections 99ACB and 99ACD of the Act.

**Floor Price** has the meaning given in clause 11.3.

**HTA** means Health Technology Assessment.

**Joint Oversight Committee** means the committee described in clause 13.

**Listed Brand** has the meaning given to the term 'listed brand' in subsection 84(1) of the Act.

**Listed Drug** has the meaning given to the term 'listed drug' in subsection 84(1) of the Act.

**Minister** means the Minister who administers the Act.

**Multi-branded Drug** means a drug or medicinal preparation with more than one Listed Brand for which the Responsible Person is not the same as, or is not a Related Body Corporate of, the Responsible Person for another Listed Brand of a Pharmaceutical Item that includes that drug or medicinal preparation.

**Originator Brand** has the meaning given to the term 'originator brand' in section 99ADB of the Act.

**PBS** means the Pharmaceutical Benefits Scheme established under Part VII of the Act.

**Pharmaceutical Benefit** has the meaning given to the term 'pharmaceutical benefit' in subsection 84(1) of the Act.

**Pharmaceutical Benefits Advisory Committee** or **PBAC** means the Committee established under section 100A of the Act.

**Pharmaceutical Item** has the meaning given to the term 'pharmaceutical item' in subsection 84(1) of the Act.

**Poisons Standard** means the instrument made under paragraph 52D(2)(b) of the *Therapeutic Goods Act 1989* (Cth).

**Price Disclosure** means the price disclosure arrangements in Division 3B of Part VII of the Act, and any related arrangements in the Regulations.

**Price Disclosure Cycle** means a Data Collection Period plus its associated calculation period resulting in the Minister making a determination of a Weighted Average Disclosed Price under subsection 99ADB(4) of the Act.

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<sup>3</sup> For the purposes of this Agreement, a Listed Brand will not have an Effective Price where it is not the subject of a deed entered into under section 85E of the Act.

**Price Reduction** means a reduction (including Statutory Price Reductions or price reductions that occur administratively):

- (a) where the Listed Brand has an Effective Price at the relevant time, to the Effective Price of the Listed Brand; or
- (b) where the Listed Brand does not have an Effective Price at the relevant time, to the Approved Ex-Manufacturer Price of the Listed Brand.

**Reference Pricing Policy** means the policy that links the prices of drugs in the F1 formulary, or on the single brand combination drug list, that the PBAC advises to be of similar safety and efficacy.

**Regulations** means the *National Health (Pharmaceutical Benefits) Regulations 2017* (Cth).

**Related Bodies Corporate** has the meaning given to the term 'related bodies corporate' in section 50 of the *Corporations Act 2001* (Cth) and **Related Body Corporate** has a corresponding meaning.

**Responsible Person** has the meaning given to the term 'responsible person' in subsection 84(1) of the Act.

**Single Branded Drug** means a drug or medicinal preparation that is not a Multi-branded Drug.

**Statutory Price Reduction** or **SPR** means a price reduction applying to a Listed Brand of a Pharmaceutical Item under Division 3A of Part VII of the Act.

**Term** means the term of this Agreement as set out in clause 2.

**TGA** means the Therapeutic Goods Administration that forms part of the Department.

**Weighted Average Disclosed Price** or **WADP** has the meaning given to the term 'weighted average disclosed price' in subsection 99ADB(1) of the Act.

- 1.2 Unless otherwise defined in this Agreement, a term (including a term that is not capitalised) that is given a particular meaning in Part VII of the Act has the same meaning in this Agreement as it has in Part VII of the Act.



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## **2. Term**

### **2.1 Term of Agreement**

2.1.1 Subject to clause 2.2:

- (a) the Recitals of this Agreement and clauses 1, 2, 3.1, 4, 5, 6.2, 6.7, 6.9, 8, 9, 10.2, 10.3, 11.1, 11.2, 11.3, 11.4, 14.2, 14.4, 14.5, 14.6 and 15 and Appendix 1 and Appendix 2 commence on the date of this Agreement;
- (b) the remaining clauses and Appendix 3 of this Agreement commence on 1 July 2022; and
- (c) this Agreement will expire on 30 June 2027.

2.1.2 For clarity, the Strategic Agreement between the parties dated 27 April 2017 continues in effect until the completion of its term and, unless expressly stated, nothing in this Agreement amends or modifies that earlier agreement.

2.1.3 Where a clause of this Agreement refers to a party or both parties acknowledging a matter, unless the context suggests otherwise, that acknowledgment is made at the time of entry into this Agreement.

### **2.2 Condition precedent to commencement of Agreement**

2.2.1 The Commonwealth and Medicines Australia agree to use their respective best endeavours to ensure the passage of the Bill through the Australian Parliament.

2.2.2 If, at any time, the parties consider that the Bill is unlikely to pass the Australian Parliament in the form required to make the legislative changes contemplated by this Agreement, the parties will consult with each other in relation to alternative arrangements aimed at achieving the outcomes intended by the measures that have not commenced.

2.2.3 If the legislative changes contemplated by this Agreement are not able to be made by 1 July 2022, this Agreement ceases except where the parties agree otherwise in writing.

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## **3. Consultation**

3.1 The Commonwealth will partner with Medicines Australia, as well as relevant stakeholders where appropriate, to ensure that:

3.1.1 this Agreement is implemented in a manner that supports the objectives of the National Medicines Policy; and

3.1.2 the measures described in this Agreement are operating as intended by the parties.

3.2 The operation of this Agreement will be continually reviewed by a Joint Oversight Committee to ensure its successful implementation in accordance with the reporting arrangements and KPIs agreed between the parties pursuant to clause 13.2.2.

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#### **4. PBS Access Package 2021**

- 4.1 During the Term, the Commonwealth and Medicines Australia will cooperate to support and promote timely reimbursed access to new medicines for Australian patients, in line with comparable OECD countries, and reduce the time taken from registration to reimbursement.
- 4.2 The PBS Access Package 2021 described in this Agreement is intended to:
- 4.2.1 elevate the patient voice within the PBAC submission process;
  - 4.2.2 continue investment in new medicines via the New Medicines Funding Guarantee;
  - 4.2.3 provide for the reinvestment of all savings from this Agreement into the PBS;
  - 4.2.4 continue the current important dialogue which commenced in 2017 between the Commonwealth, Medicines Australia and other stakeholders to deliver policy, methods and process improvements in relation to Health Technology Assessment;
  - 4.2.5 ensure the ongoing sustainability of the PBS through effective statutory pricing controls; and
  - 4.2.6 bolster medicines supply chains.
- 4.3 The Commonwealth agrees that expenditure on new medicines during the Term will be reported to the Joint Oversight Committee separately from expenditure related to the other PBS components (i.e. the supply chain).

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#### **5. Health Technology Assessment - A policy and methods review**

- 5.1 The Commonwealth and Medicines Australia:
- 5.1.1 have the shared goals of:
    - (a) reducing time to access for Australian patients so that they can access new health technologies as early as possible; and
    - (b) maintaining the attractiveness of Australia as a first-launch country to build on Australia's status as a world leader in providing patients access to affordable healthcare,by ensuring that our assessment processes keep pace with rapid advances in health technology and barriers to access are minimised;
  - 5.1.2 agree that these goals require continuous evaluation and improvement of Health Technology Assessment methods; and
  - 5.1.3 acknowledge, notwithstanding clause 5.1.2, that the independent, statutory PBAC is, and will remain, the primary source of expert advice to the Australian Government on the listing of Pharmaceutical Benefits on the PBS.

- 5.2 Recognising the matters set out in clause 5.1, the Commonwealth agrees that:
- 5.2.1 the Minister will, upon entry into this Agreement:
- (a) seek early advice from the PBAC as to whether the base case discount rate outlined in section 3A.1 of the PBAC guidelines aligns with international best practice; and
  - (b) when seeking such advice, ask the PBAC to incorporate any recommended change to the base case discount rate into its guidelines by July 2022; and
- 5.2.2 Medicines Australia will make a submission to the PBAC in this regard.
- 5.3 Recognising the matters set out in clause 5.1, the Commonwealth will support and resource a HTA policy and methods review. This will include:
- 5.3.1 establishing a Reference Committee which will be independently chaired and will also include the Chair of the PBAC, a Government nominee, a member nominated by Medicines Australia and a patient representative;
- 5.3.2 supporting the preparation of terms of reference by the Reference Committee in consultation with the PBAC and other stakeholders including Medicines Australia which, without limiting the matters the Reference Committee considers important to review, will address the following issues:
- (a) selection of comparator(s);
  - (b) methods for evaluating rare diseases for reimbursement and alternative funding pathways if required;
  - (c) methods for evaluating new and emerging technologies (including cell and gene therapies, and other precision based medicines) and the suitability of existing funding pathways as required;
  - (d) methods for evaluating all new medicines and vaccines;
  - (e) use of real world evidence for evaluation including use of evidence from sources other than randomised controlled trials;
  - (f) managing clinical, economic, financial and other uncertainty; and
  - (g) examining the feasibility of international work sharing for reimbursement submissions;
- 5.3.3 engaging an expert in HTA to be agreed by the Reference Committee and Government approved, to undertake an analysis of current methods used by the PBAC, contemporary research and relevant methodologies and purchasing practices used by comparable international jurisdictions guided by the terms of reference;
- 5.3.4 providing technical and secretariat support for the review and Reference Committee set up in respect of the review; and
- 5.3.5 conducting public consultations to support the review including on items to be included in the review, any revisions to methods guidance, or other specific matters that arise in the course of the review.
- 5.4 The final report of the Reference Committee will be provided to the PBAC (and its Technical Subcommittee) and the Commonwealth, noting that implementation of recommendations from the review will be subject to Australian Government approval.

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## 6. Health Technology Assessment process

### 6.1 Continuous process improvement

- 6.1.1 The parties agree that improvement to HTA processes to facilitate earlier patient access to medicines will continue during the Term, informed by:
- (a) the assessment of the Stage 2 PBS Process Improvements;
  - (b) the outcomes of the HTA policy and methods review and process improvements under this Agreement;
  - (c) the submissions and evidence given to and the findings and recommendations of the inquiry into approval processes for new drugs and novel medical technologies in Australia being conducted by House of Representatives Standing Committee on Health, Aged Care and Sport (which is ongoing at the time of entry into this Agreement);
  - (d) the review of the National Medicines Policy (which is intended to commence in August 2021); and
  - (e) key metrics which will be co-designed and jointly agreed by the parties.

### 6.2 Horizon scanning

- 6.2.1 The Commonwealth and Medicines Australia have a shared ambition to promote greater understanding and insight into the new medicines, vaccines, and new and emerging technologies coming through development pipelines, in order to facilitate faster access for Australian patients.
- 6.2.2 Medicines Australia will convene, and the Commonwealth will participate in, an annual forum of participants in the innovator medicines sector to:
- (a) identify major therapeutic advances which may enter the regulatory or reimbursement systems (or both) over the following 18-24 months and which may represent a significant disruption in the treatment paradigm and/or require innovation in health care system planning; and
  - (b) understand the potential implications for the Commonwealth from the introduction of these advances in terms of resources, systems and processes.

### 6.3 New process to elevate patient and consumer voice in access to medicines

- 6.3.1 The parties have a shared goal of implementing a new and early enhanced consumer engagement process (**Enhanced Consumer Engagement Process**), in accordance with this clause 6.3.
- 6.3.2 The Commonwealth will work with Medicines Australia and consumer, clinician and other stakeholder groups to co-design and agree upon an Enhanced Consumer Engagement Process, for consideration by the Minister, to capture consumer voices in respect of applications to list new medicines on the PBS.
- 6.3.3 The Commonwealth and Medicines Australia agree that, in appropriate cases, establishing an Enhanced Consumer Engagement Process that has been co-designed with consumers could reduce the likelihood of multiple reimbursement submissions being required, by assisting the PBAC and other independent HTA advisory bodies, at an early stage, to obtain an understanding of issues arising from new technologies, innovations and associated implications for consumers.

- 6.3.4 The Enhanced Consumer Engagement Process will be capable of informing reimbursement submissions for a particular product or a number of products (e.g. a class of products).
- 6.3.5 The Enhanced Consumer Engagement Process will be informed by horizon scanning.

#### **6.4 Conditional listing arrangements**

- 6.4.1 The Commonwealth and Medicines Australia acknowledge the need to complement the priority and provisional medicine pathways used by the TGA to ensure timely patient access to medicines, and will work together to consider options for conditional funding arrangements that:
- (a) use the current Managed Access Program arrangements; and
  - (b) establish transparent and robust criteria for reviewing existing funding arrangements for medicines and for managing exit from subsidy.
- 6.4.2 For clarity, any work undertaken by the parties in accordance with clause 6.4.1 will not, and must not appear to, pre-empt or limit any PBAC recommendation with respect to the relevant medicine.

#### **6.5 Repurposing of medicines**

Medicines Australia acknowledges that the Department is conducting a public consultation that seeks to understand potential obstacles and incentives to the repurposing of prescription medicines. Medicines Australia will, in good faith, work with the Commonwealth to advance, in a timely manner, potential regulatory and reimbursement policy options to advance the availability of treatments in Australia.

#### **6.6 Lowest cost comparator**

The Commonwealth and Medicines Australia acknowledge that when the PBAC exercises its functions under sections 101(3A) and 101(3B) of the Act:

- 6.6.1 it is for the PBAC to determine whether a particular comparator is an 'alternative therapy'; and
- 6.6.2 the PBAC can determine, including after taking into account matters put to it, whether a particular therapy is an alternative therapy, regardless of whether it is the lowest cost comparator.

#### **6.7 Stakeholder representation on MSAC**

- 6.7.1 The Minister will appoint a representative of the Australian innovator pharmaceutical industry nominated by Medicines Australia, and acceptable to the Minister, as a member of the Medical Services Advisory Committee.
- 6.7.2 Medicines Australia acknowledges that the Medical Services Advisory Committee is a non-statutory independent advisory committee and that the commitment in clause 6.7.1 does not limit the Minister's discretion to appoint members (including from other sectors) to this Committee.

#### **6.8 Exchange and sharing of information**

The Commonwealth and Medicines Australia agree to work together to co-design a trial to facilitate the exchange of information between the Responsible Person and evaluators during the process of a particular PBAC submission, in consultation with the PBAC. The parties expect that the exchange of information during the trial would increase efficiencies and allow the Responsible Person the opportunity to seek to address any areas of uncertainty identified by the evaluators at an early stage.

## **6.9 Cost recovery**

- 6.9.1 The Commonwealth and Medicines Australia:
- (a) acknowledge that a number of the processes described in this clause 6 may result in additional services to applicants and therefore costs for listing or management of listings; and
  - (b) agree that where new or changed processes, which result in additional services to applicants, alter the cost of listing or the management of listings, the effect of those alterations will be discussed as part of the usual processes for annual review of cost recovery measures.
- 6.9.2 Without limiting clause 6.9.1, the Commonwealth and Medicines Australia agree that the Commonwealth will engage an independent entity to undertake a review during 2022 of the PBS activity based cost model to assess the appropriateness of the list of cost recovered activities in the administration of the PBS and the cost allocations to them having regard to the Australian Government Charging Framework and Australian Government Cost Recovery Guidelines.
- 6.9.3 The outcomes of the independent review described in clause 6.9.2 will inform the 2023-24 Budget process, with any changes to cost recovery arrangements recommended by the review to be agreed with the Department of Finance, and subject to a decision of the Australian Government.

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## **7. Post-PBAC processes**

### **7.1 Special pricing arrangements**

- 7.1.1 The Commonwealth and Medicines Australia:
- (a) acknowledge that Australian access to innovative medicines can depend on prices of certain innovative medicines being kept confidential as provided for in deeds with Responsible Persons and current PBS processes; and
  - (b) agree that special pricing arrangements which give effect to confidential prices of the kind described in clause 7.1.1(a) are appropriate where specified criteria are met.<sup>4</sup>
- 7.1.2 The Commonwealth further acknowledges that the innovator pharmaceutical industry has cooperated with the implementation of monthly rebate arrangements for special pricing arrangements to minimise the impact of rebate arrangements on Commonwealth budgeting. The Commonwealth and Medicines Australia will periodically review the operational effectiveness of the implementation of monthly rebates and special pricing arrangements and work together to continually improve the process.
- 7.1.3 Acknowledging the desirability of business certainty and policy predictability for patients and the medicines industry, and the commitments in this clause 7.1, the Commonwealth will not pursue changes to the criteria for special pricing arrangements during the Term without first consulting with Medicines Australia at the earliest opportunity in relation to the intended scope and impact of such future changes.

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<sup>4</sup> The existing criteria for Special Pricing Arrangements are found at <https://www.pbs.gov.au/industry/listing/elements/deeds-agreement/Special-Pricing-Arrangement-criteria.pdf>.

## **7.2 Risk sharing arrangements**

- 7.2.1 Without limiting the ability for Responsible Persons to propose risk sharing arrangements (**RSA**) in submissions to the PBAC, or the PBAC's ability to provide advice that a medicine should be subject to an RSA, the Commonwealth agrees to work with Medicines Australia and the innovator pharmaceuticals industry through the Access to Medicines Working Group to develop a policy for RSAs following PBAC recommendation.
- 7.2.2 The Commonwealth and Medicines Australia acknowledge and agree that any new RSA policy should not limit the RSA options available to the Commonwealth and Responsible Persons, or the ability for those parties to negotiate mutually acceptable outcomes.

## **7.3 Price certainty**

- 7.3.1 Acknowledging the desirability of business certainty and policy predictability for patients and the medicines industry, the Commonwealth will not pursue any additional PBS policies or measures to generate new price based savings from the innovative medicines sector during the Term without first consulting with Medicines Australia at the earliest opportunity in relation to the intended scope and impact of such future policies or measures.
- 7.3.2 Nothing in this Agreement obliges the Commonwealth to consult with Medicines Australia in relation to the pricing of individual medicines.

## **7.4 Therapeutic groups**

- 7.4.1 The Commonwealth's current policy is that it will not create any new therapeutic groups and it has no plan to change that policy during the Term.
- 7.4.2 The Commonwealth will consult with Medicines Australia and will provide reasonable time for Medicines Australia to comment on any proposed change being made to Commonwealth policy referred to in clause 7.4.1 or a proposal to determine a new therapeutic group pursuant to section 84AG of the Act, prior to such change or determination being made.

## **7.5 Rapid post-market reviews**

The Commonwealth and Medicines Australia agree to work together with other relevant stakeholders to improve the current post-market review framework with the goal of reducing the timeframe from PBAC recommendation of the commencement of a review, to completion of the review, to a timeframe of within 12 months, subject always to such framework not limiting PBAC independence.

## 8. Timeframes for measures described in clauses 5, 6 and 7

Subject always to the impact of matters beyond their reasonable control, it is the parties' intention to commence and continue the measures described in clauses 5, 6 and 7 as specified in Table 1.

Table 1: Timeframes for measures

Clause	Measure Description	KPIs/milestones
5.3	HTA review of policy and methods	<p>Appoint Reference Committee members and complete terms of reference during 2021/22 financial year.</p> <p>Target completion of recommendations by June 2023.</p> <p>Implementation of findings from the review by July 2024 subject to PBAC endorsement and Australian Government approval.</p>
6.2	Medicines Australia horizon scanning forum	First forum conducted during 2022 calendar year.
6.3	Co-design of Enhanced Consumer Engagement Process with consumers	<p>Co-design begins as soon as possible after July 2022.</p> <p>Target completion of co-design (including implementation steps and timeframes) by June 2023.</p>
6.4	Work together to consider options for conditional funding arrangements	<p>Convene roundtable with the PBAC, the Department and Medicines Australia to scope workplan as soon as possible after July 2022.</p> <p>Target completion of recommendations of options by June 2023.</p>
6.5	Repurposing of medicines	Consultation and engagement between the parties as soon as possible after July 2022.
6.7	Stakeholder representation on MSAC	Nomination by Medicines Australia to the Commonwealth within 60 days of the signing of the Agreement.
6.8	Co-design a trial to facilitate the exchange of information between the Responsible Person and evaluators	Co-design trial (including timeframes) as soon as possible after July 2022.
6.9	Independent review of PBS cost activity model	Review to be conducted during 2022
7.1	Review operational effectiveness of the implementation of monthly rebates and special pricing arrangements	Periodically throughout the Term.
7.2	Development of a policy for risk sharing arrangements following PBAC recommendation	Access to Medicines Working Group to facilitate a consultation and report to the Joint Oversight Committee during the Term.
7.5	Rapid post-market reviews	<p>Draft model published by the Commonwealth for consultation as soon as possible after July 2022.</p> <p>Implementation during 2023 calendar year.</p>



## 9. Statutory Price Reductions

### 9.1 Outline

9.1.1 As at the date of this Agreement, Division 3A of Part VII of the Act provides for Statutory Price Reductions.

9.1.2 The parties agree that the Commonwealth will seek amendments to the Act<sup>5</sup> to commence from 1 July 2022 to:

- (a) continue or modify (or both) Statutory Price Reductions on the basis set out in clauses 9.2, 9.3 and 9.4.1;
- (b) reflect the arrangements set out in clauses 9.5 and 9.6; and
- (c) make consequential changes to Divisions 3A and 3B of Part VII of the Act to implement the modified Statutory Price Reductions and other arrangements described in this clause 9.

### 9.2 Amendments to Statutory Price Reductions

9.2.1 The percentage reductions for the Statutory Price Reductions in Table 2 that applied prior to this Agreement will be modified as per the new percentage under this Agreement set out in Table 2 and will apply on the corresponding reduction days specified in Table 2 during the Term.

9.2.2 The Statutory Price Reduction mechanisms described in this clause will apply until the end of the Term.

Table 2: Amendments to SPRs

Section	Description	Percentage prior to this Agreement <sup>6</sup>	New percentage under this Agreement	Reduction day(s)
99ACHA	One off price reduction on 5 <sup>th</sup> anniversary of the drug being a Listed Drug	5%	5%	1 April 2023 1 April 2024 1 April 2025 1 April 2026 1 April 2027
99ACJ	One off price reduction on 10 <sup>th</sup> anniversary of drug being a Listed Drug	10%	5%	1 April 2023 1 April 2024 1 April 2025 1 April 2026 1 April 2027
99ACK	One off price reduction on 15 <sup>th</sup> anniversary of drug being a Listed Drug (if before any first new brand price reduction)	5%	26.1%	1 April 2023 1 April 2024 1 April 2025 1 April 2026
			30%	1 April 2027

<sup>5</sup> If necessary, amendments may also be sought to the *National Health Amendment (Pharmaceutical Benefits—Budget and Other Measures) Act 2018* (Cth).

<sup>6</sup> Nothing in this Agreement modifies any Statutory Price Reduction already provided for in the Act, unless and until the Act is amended to do so.

Section	Description	Percentage prior to this Agreement <sup>6</sup>	New percentage under this Agreement	Reduction day(s)
99ACB 99ACD 99ACE 99ACF 99ACH	First new brand price reduction (if before 15 <sup>th</sup> anniversary of drug being a Listed Drug)	25% up to a maximum of 40% off the earliest of 1 January 2016 or date of listing AEMP until 30 June 2022. 16% thereafter	25% up to a maximum of 60% off the earliest of 1 January 2016 or date of listing AEMP <sup>7</sup> ,	The listing of the first new brand

### 9.3 Catch-up reductions

- 9.3.1 On 1 April 2023, a catch-up reduction of 5% will apply to Listed Brands that have a Listed Drug that has had its 10<sup>th</sup> anniversary of listing on the PBS between 1 May 2021 and 1 April 2022.
- 9.3.2 On 1 April 2023, a catch-up reduction will apply to all Listed Brands that have a Listed Drug that has been listed for 15 years or more, and have not taken a Price Disclosure reduction (under Division 3B of the Act), such that the sum of Statutory Price Reductions (including catch-ups) the Listed Brand has been subject to after these catch-up reductions, applied successively, will total 36.82%.<sup>8</sup> Examples of the catch-up percentages are set out in the Table at Appendix 1.
- 9.3.3 Listed Brands with a Listed Drug that move to the F2 formulary after 1 August 2022, and prior to the 15<sup>th</sup> anniversary of that Listed Drug being listed, will be subject to a 1.48% reduction on the 15<sup>th</sup> anniversary of that Listed Drug being listed if no Price Disclosure reduction has applied.

### 9.4 Cap on Statutory Price Reductions

- 9.4.1 Without limiting clauses 9.4.2 or 9.5.2 or the Minister's discretion under the Act, the Commonwealth will seek to amend the Act to provide that Statutory Price Reductions will not take Approved Ex-Manufacturer Price(s) for Listed Brands of Pharmaceutical Items below 40% of their Approved Ex-Manufacturer Price(s) on 1 January 2016 or later date of listing on the PBS.

<sup>7</sup> This will not limit application of the Commonwealth policy whereby the Commonwealth will seek a price from the responsible person for the first new brand that is not more than the Effective Price of the originator brand on 1 January 2016 or later date of listing reduced by 25%, subject to the 60% cap on Statutory Price Reductions specified in clause 9.4.

<sup>8</sup> For clarity, where a Listed Brand has already had a price reduction exceeding 36.82%, the price of such Listed Brands will not be increased under these catch-ups.

- 9.4.2 Without limiting clause 9.5.2 or the Minister's discretion under the Act, the Commonwealth will continue its existing policy<sup>9</sup> for agreeing prices of the First New Brand where the originator brand of a Pharmaceutical Item (**Existing Brand**) has or had an Effective Price, subject to the new 60% cap. To list a First New Brand in this circumstance:
- (a) the Responsible Person for the First New Brand will be expected to offer an Approved Ex-Manufacturer Price for the First New Brand that is not more than a price that is 25% lower than the Effective Price for the Existing Brand;
  - (b) where the Approved Ex-Manufacturer Price of the First New Brand that is 25% lower than the Effective Price of the Existing Brand would be below 40% of the Effective Price of the Existing Brand on 1 January 2016 or later date of listing on the PBS, the Responsible Person for the First New Brand will be expected to offer an Approved Ex-Manufacturer Price for the First New Brand that is not more than 40% of the Effective Price of the Existing Brand on 1 January 2016 or later date of listing on the PBS; or
  - (c) where the Effective Price of the Existing Brand is already below 40% of the Effective Price on 1 January 2016 or later date of listing on the PBS, the Responsible Person for the First New Brand will be expected to offer an Approved Ex-Manufacturer Price that is equal to the current Effective Price of the Existing Brand.
- 9.4.3 By no later than July 2022 the Commonwealth will publish on the pbs.gov.au website a detailed statement of its First New Brand price reduction policy as updated as a result of this Agreement.<sup>10</sup>

## 9.5 Price reduction mechanism

- 9.5.1 The Commonwealth will seek to amend the Act to provide that all price reductions under Division 3A and Division 3B of the Act occur through a legislated mechanism without the need for the Minister and Responsible Person for the Listed Brand to enter into a new price agreement under section 85AD of the Act.
- 9.5.2 The Commonwealth will seek to amend the Act so that where a Listed Brand of a Pharmaceutical Item (**Existing Brand**) has an Effective Price, and the First New Brand of the Pharmaceutical Item that is bioequivalent or biosimilar to the Existing Brand (**New Brand**) is listed, the Approved Ex-Manufacturer Price of the Existing Brand will automatically adjust to be equal to the Approved Ex-Manufacturer Price of the New Brand without the need for the Minister and Responsible Person for the Existing Brand to enter into a new price agreement under section 85AD of the Act. Listed Brands that have the same drug and manner of administration as the New Brand, but are a different Pharmaceutical Item to the New Brand, will also have their Approved Ex-Manufacturer Price reduced by the same percentage reduction that applied to the Existing Brand upon the listing of the New Brand.
- 9.5.3 Amendments will be sought to the Act so that where a single ingredient Listed Drug that forms part of one or more Combination Items takes a price reduction under the Act, the Approved Ex-Manufacturer Price for the Combination Items containing that Listed Drug will be adjusted by legislated mechanism without the need for the Minister

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<sup>9</sup> As at the date of this Agreement, it is Commonwealth policy that the Responsible Person for the First New Brand agree an Approved Ex-Manufacturer Price that is not more than the Effective Price of the existing brand reduced by 25%. As at the date of this Agreement, if the Effective Price reduced by 25% would be lower than 60% of the Effective Price of the Existing Brand on 1 January 2016 or later date of listing on the PBS, the Responsible Person for the First New Brand is expected to agree an AEMP not more than 60% of the effective price on 1 January 2016 or later date of listing on the PBS. Under this policy, if the Effective Price is already lower than 60% of the Effective Price of the Existing Brand on 1 January 2016 or later date of listing on the PBS, the Responsible Person for the First New Brand is expected to agree an AEMP equal to the Effective Price (i.e. no price reduction required). The responsible person for the First New Brand will be notified of the price expected by the Commonwealth prior to acceptance of a price offer.

<sup>10</sup> The detailed statement will address the matters set out in footnote 9 above, as updated under this Agreement.

and Responsible Person for that Combination Item to enter into a new price agreement under section 85AD of the Act. This will be given effect through the formula at Appendix 2.

## **9.6 Ministerial discretion**

- 9.6.1 During the Term, the Minister will continue to have the existing discretions to reduce or not apply Statutory Price Reductions under Division 3A of Part VII of the Act, and the Act will be amended to provide for Ministerial discretion for the new Statutory Price Reductions described in this clause 9, such that Ministerial discretion will be available for all Statutory Price Reductions in Division 3A of Part VII of the Act during the Term. For clarity, this includes the flow on price reductions referred to in clause 9.5. The procedure for flow on price reductions will ensure that the Responsible Person for a Listed Brand has an opportunity to apply for the exercise of Ministerial discretion before any reduction to the trigger item takes effect.
- 9.6.2 The Minister will continue to exercise the discretions to reduce or not apply Statutory Price Reductions having regard to the Ministerial Discretion Guidance Material (as updated from time to time in consultation with relevant stakeholders, including Medicines Australia).

## **9.7 Clarification in respect of arrangements**

- 9.7.1 Nothing in this Agreement is intended to limit:
- (a) the ability of the Commonwealth or the Minister to accept or implement, and flow through, Reference Pricing Policy based price reductions or price reductions as a result of a price offer by Responsible Persons; or
  - (b) the operation of Departmental processes that enable Responsible Persons to seek increases or decreases in the price of medicines.
- 9.7.2 Where a Drug is on F1 and has been subject to one or more amendments to its listing (for example, listing of new indications) after becoming a Listed Drug, any anniversary Statutory Price Reductions for Listed Brands that have that Listed Drug will continue to be calculated from the date on which the Listed Drug was first listed on the PBS, although the exercise of Ministerial discretion may be sought in respect of any such Statutory Price Reduction.

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## **10. Price transparency and adjustment of subsidy to reflect market prices**

### **10.1 Application of the Reference Pricing Policy**

- 10.1.1 The Commonwealth will ensure that:
- (a) where a reference pricing recommendation (following the application of the Reference Pricing Policy) lowers the price of a Pharmaceutical Item; and
  - (b) such a reference pricing decision results from a PBAC recommendation as to the price of another Pharmaceutical Item,
- the notification of the intention to apply the Reference Pricing Policy will allow for no less than 20 Business Days for the Responsible Person for the impacted Pharmaceutical Item to respond to the initial request from the Department for a lower price offer.
- 10.1.2 The Commonwealth and Medicines Australia will work together during the Term to identify avenues for greater transparency, predictability and communication around the application of the Reference Pricing Policy.

- 10.1.3 Without limiting the current policy to reference the price of an existing Listed Brand to the price of a new Listed Brand following PBAC recommendation, where a Statutory Price Reduction has been applied to a Pharmaceutical Item that has a Listed Drug or a Listed Brand of a Listed Drug by the legislative amendments made pursuant to clauses 9.2 or 9.3, the Commonwealth agrees that the Statutory Price Reduction will not be a trigger for the application of the Reference Pricing Policy.

## 10.2 Price competition

- 10.2.1 The Commonwealth is aware that:
- (a) certain Single Branded Drugs that should be treated as interchangeable (as specified by the PBAC) with other drugs that are, or have become, Multi-branded Drugs may be sold at discounted prices below their AEMP, or with incentives, in competition with those Multi-branded Drugs; and
  - (b) any discounting below the AEMP or provision of incentives where Single Branded Drugs should be treated as interchangeable (as specified by the PBAC) with Multi-branded Drugs jeopardises supply of those Multi-branded Drugs.
- 10.2.2 Recognising the risk described in clause 10.2.1, Medicines Australia acknowledges and agrees that the Commonwealth will seek to negotiate an outcome with the Responsible Person for the Single Branded Drug to address that risk.
- 10.2.3 To support the security of supply measures outlined in this Agreement and greater visibility of stockholdings and market practices in Australia, the parties agree that the Commonwealth will seek amendments to the Act and Regulations from 1 July 2022 so that, for Multi-branded Drugs, information with respect to supplies to public hospitals will be taken into account for the purposes of calculating the WADP after the 7<sup>th</sup> Price Disclosure Cycle of the Multi-branded Drug.<sup>11</sup>

## 10.3 Early removal of Originator Brand

- 10.3.1 The parties agree that the Commonwealth will seek amendments to the Act and Regulations from 1 July 2022 so that where there has been no price reduction under Division 3B of Part VII of the Act during (or with respect to) the first three Price Disclosure Cycles for a Listed Drug with a particular manner of administration (**Relevant Drug**), the removal of Originator Brand information from the WADP calculation for the Relevant Drug will be brought forward to the 4<sup>th</sup> Price Disclosure Cycle of that Relevant Drug.
- 10.3.2 For clarity:
- (a) following the changes provided for in clause 10.3.1, information provided about the Originator Brand will not be taken into account after 18 months (instead of after 30 months, as currently provided for in the Regulations); and
  - (b) nothing in this clause 10.3 is intended to remove or limit the existing arrangements for removal of the Originator Brand information from the WADP calculation for the Relevant Drug after 30 months where there has been a price reduction for the Relevant Drug under Division 3B of Part VII of the Act during (or with respect to) the first three Price Disclosure Cycles for the Relevant Drug.

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<sup>11</sup> That is, at the 8<sup>th</sup> Price Disclosure Cycle and onwards.

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## 11. Security of supply

### 11.1 Overview of implementation of measures

11.1.1 Where necessary, the Commonwealth will seek amendments to the Act and the Regulations to implement the measures described in this clause 11 from 1 July 2022.

11.1.2 The security of supply measures described in this clause 11 reflect the parties' intention to improve the operation of the PBS for the purposes of achieving reliable supply of medicines for Australian patients. It is intended that, on balance, the cost of these proposed measures<sup>12</sup> will be no more than what would have been the cost of continuing the existing 30% Price Disclosure threshold from 1 July 2022, when it would have otherwise ceased.

### 11.2 Outline of measures

11.2.1 Recognising the significant impact on patients where multi-brand medicines are unavailable, Medicines Australia acknowledges and agrees that the Commonwealth will implement arrangements (including, where necessary, by amending the Act<sup>13</sup> and Regulations) under which:

- (a) a modified version of the 30% Price Disclosure threshold as set out in clause 11.3 is continued from 1 July 2022;<sup>14</sup>
- (b) a Floor Price is established for certain F2 medicines listed on the PBS on the basis set out in clause 11.3; and
- (c) Responsible Persons for medicines with a Floor Price are required to hold a minimum level of stock of those medicines in Australia (as set out in clause 11.4) and provide details of stock holdings of those medicines (including the level of such stockholdings) when providing information for Price Disclosure for each month of the Data Collection Period.

11.2.2 The measures in clauses 11.3.3 to 11.3.6 (inclusive) and in clause 11.4 are not intended to apply to PBS medicines that are listed in Schedule 2 of the Poisons Standard.

### 11.3 Floor Price and 30% Price Disclosure threshold

11.3.1 Medicines Australia acknowledges and agrees that the Commonwealth will seek amendments to the Act and Regulations to continue a modified version of the 30% Price Disclosure threshold on the following basis:

- (a) the 30% Price Disclosure threshold will be reached after the later of:
  - (i) 7 Price Disclosure Cycles after the Drug is on F2; and
  - (ii) 5 Price Disclosure Cycles after the first Price Disclosure reduction;
- (b) a minimum AEMP (**Floor Price**) would be set at:
  - (i) for Listed Brands with an AEMP on 1 August 2022 of \$4 or less, the AEMP:
    - A) on 1 August 2022; or

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<sup>12</sup> Excluding any arrangements of the kind described in clause 11.5.

<sup>13</sup> If necessary, amendments may also be sought to the *National Health Amendment (Pharmaceutical Benefits—Budget and Other Measures) Act 2018* (Cth).

<sup>14</sup> Provided for under section 99ADH of the Act and due to cease on 30 June 2022.

B) after any subsequent price increase; or

(ii) for Listed Brands with an AEMP on 1 August 2022 of more than \$4 for which the 30% Price Disclosure threshold has commenced, the AEMP of the Listed Brand once the 30% Price Disclosure threshold for that Listed Brand commenced.

11.3.2 It is intended that Listed Brands with a Floor Price:

- (a) of \$4 or less, will not be subject to Price Disclosure reductions; and
- (b) of more than \$4, will not be subject to Price Disclosure reductions unless there is discounting equal to or greater than:
  - (i) 30% in any Price Disclosure Cycle; or
  - (ii) 12.5%, on average, over 3 successive Price Disclosure Cycles without Price Disclosure reduction.

11.3.3 From the commencement of the Floor Prices (on or about 1 October 2022), it is also intended that for Price Disclosure purposes, any discounts and incentives for any Listed Brand of a Responsible Person (**Relevant Responsible Person**) with an AEMP of \$4 or less will be apportioned instead to the AEMPs of any Listed Brands of the Relevant Responsible Person with an AEMP of more than \$4. If the Relevant Responsible Person does not have any Listed Brands with an AEMP of more than \$4, the Commonwealth may instead apportion the incentives or discounts (or both) to the Listed Brands with an AEMP of more than \$4 of any Responsible Person that is a Related Body Corporate of the Relevant Responsible Person, or where that is not possible, such incentives or discounts (or both) may be apportioned to the Listed Brands with an AEMP of more than \$4 of any Responsible Person who is under the same Control as the Relevant Responsible Person (if any).

11.3.4 It is intended that on 1 October 2022, Listed Brands that have an AEMP:

- (a) below \$2 as at that day will have their AEMP increased to \$2.50; or
- (b) between \$2 and \$3.50 as at that day will have their AEMPs increased by \$0.50 up to a maximum AEMP of \$3.50.

11.3.5 The Minister may from time to time agree to increase the price of a Listed Brand that is not covered by clause 11.3.4, and those Listed Brands will be subject to the 6 month stockholding requirement in clause 11.4 unless otherwise determined by the Minister.

11.3.6 Where AEMPs are increased under the measures set out in this clause 11.3 for Listed Brands that have a special patient contribution, the Commonwealth will seek amendments to the Act such that claimed prices for those Listed Brands will not be increased as a result of the once off measure described in clause 11.3.4, with the result that the special patient contribution for such Listed Brands will reduce accordingly. This may also be considered by the Minister if there are subsequent price increases of the kind contemplated in clause 11.3.5.

## 11.4 Stockholding requirement

11.4.1 By 1 July 2023, Responsible Persons for Listed Brands that have a Floor Price will be required to hold a default minimum amount of stock of that Listed Brand in Australia, calculated by reference to the usual demand for the Listed Brand, as follows:

- (a) where the Listed Brand has a drug and manner of administration that satisfies the requirements for the 30% Price Disclosure threshold, 4 months stockholding; or

- (b) where the Listed Brand has received a price increase of the kind described in clause 11.3, 6 months stockholding,

unless a different amount is determined by the Minister for the relevant Pharmaceutical Item (following consultation with the impacted Responsible Persons) by reference to usual demand for the brands of that Pharmaceutical Item over a time period.

- 11.4.2 It is intended that the additional investment provided by the Commonwealth for Listed Brands with an AEMP of \$4 or less to manage supply chain risk (as set out in this clause 11) will be used as such, and not be passed on by Responsible Persons as discounts and incentives. Accordingly, from 1 October 2022, any discounts and incentives provided for Listed Brands with an AEMP of \$4 or less, as observed through Price Disclosure requirements, will become relevant to the exercise of the Minister's powers to list, or revoke PBS listings, for Responsible Persons who offer such discounts or incentives (or both) on the basis set out in clauses 11.4.5 and 11.4.6.
- 11.4.3 The Commonwealth will consult the medicines industry prior to 1 July 2023, and thereafter as considered necessary by the Commonwealth, regarding alternative appropriate stockholding amounts that may be suitable should the Minister wish to make a determination of the kind described in clause 11.4.1.
- 11.4.4 Medicines that are intended for the Australian market will be counted for the purposes of the stockholding requirement described in clause 11.4.1 when:
  - (a) the Responsible Person holds title to the stock; and
  - (b) where the stock is manufactured outside of Australia, the stock is in Australia.
- 11.4.5 The parties agree that the Commonwealth will seek amendments to the Act to make Listed Brands with a Floor Price subject to the following requirements:
  - (a) a requirement that the Responsible Person for a Listed Brand with a Floor Price to:
    - (i) notify the Minister if:
      - A) stock levels of that Listed Brand have fallen below the applicable stockholding requirement; or
      - B) it believes stock levels may fall below the applicable stockholding requirement; and
    - (ii) provide written reasons for the stock levels falling below the applicable stockholding requirement; and
  - (b) extension of existing consequences of failing to supply under Division 3C of Part VII of the Act to Listed Brands with a Floor Price where the applicable stockholding requirement is not met and to Listed Brands with an AEMP of \$4 or less where the Responsible Person for that Listed Brand is offering discounts or incentives (or both) below its AEMP in respect of that Listed Brand. That is, in circumstances where Responsible Persons do not comply with applicable stockholding requirements or offer discounts or incentives (or both) below the AEMP, the Minister would have the same powers as exist under section 99AEH of the Act for when a Responsible Person fails to supply, including to:
    - (i) revoke the listing for the brand subject to the requirement;
    - (ii) revoke the listing for any brand supplied by the Responsible Person; and
    - (iii) refuse any request to list a brand made by the Responsible Person.



- 11.4.6 Amendments to the Act sought (as described in this clause 11.4) will include that where the powers referred to in clause 11.4.5(b) are exercised, the Minister is to take into account whether:
- (a) a Responsible Person is consistently holding fewer stocks of Listed Brands than the required level;
  - (b) the Responsible Person is offering discounts or incentives (or both) in respect of such Listed Brands;
  - (c) other Responsible Persons for other Listed Brands of the same Pharmaceutical Item are maintaining required levels;
  - (d) the reasons provided by the Responsible Person satisfy the Minister that required stock levels will be consistently maintained in the future; and
  - (e) any other matters relevant to maintaining supply of PBS medicines that the Minister considers relevant.

## **11.5 PBS listing of medicines approved under section 19A of *Therapeutic Goods Act 1989***

The Commonwealth and Medicines Australia recognise:

- 11.5.1 the impacts on patients arising from medicines shortages; and
- 11.5.2 that when a shortage issue results in a PBS listed medicine being unavailable in Australia, sponsors of non-PBS listed brands may apply to temporarily list their brand on the PBS, if the brand has been approved under section 19A of the *Therapeutic Goods Act 1989* (Cth) (**TG Act**),

and agree to work with other relevant stakeholders (including the PBAC) during the Term in the establishment of a streamlined process for listing medicines on the PBS that have been approved under section 19A of the TG Act on the basis that, where the Minister determines that a medicine approved under section 19A of the TG Act will be listed on the PBS, the Minister may end such listing at or about the time the approval under section 19A of the TG Act ends.

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## **12. Uptake of biosimilar medicines**

Recognising that greater use of biosimilar medicines will be beneficial in supporting access to clinically and cost effective medicines for Australians, the Commonwealth and Medicines Australia will consult regularly during the Term regarding further uptake drivers that may be implemented by the Commonwealth to increase the dispensing of Biosimilar Brands as more are included on the PBS.

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## **13. Agreement oversight**

- 13.1 Consistent with the parties' intention to:
- 13.1.1 ensure the progress, and measure the outcomes, of the commitments made by the parties in this Agreement; and
  - 13.1.2 facilitate ongoing discussions regarding the sustainability and viability of both the innovator medicines sector and the PBS,

the operation of this Agreement will be monitored by the Department and Medicines Australia via a Joint Oversight Committee.

- 13.2 Terms of reference for the Joint Oversight Committee will be developed by the Department in consultation with Medicines Australia for agreement at the first meeting of the Joint Oversight Committee after 1 July 2022 and include:
- 13.2.1 streamlined governance and reporting arrangements with the goal of having appropriate interactions, but avoiding duplication, with the Access to Medicines Working Group;
  - 13.2.2 appropriate reporting arrangements and KPIs, which will include the matters set out in Appendix 3;
  - 13.2.3 reviewing the record of the savings derived through the measures described in this Agreement;
  - 13.2.4 considering the effectiveness of measures relating to the application of Statutory Price Reductions (see clause 9); and
  - 13.2.5 considering the progress of the measures relating to review or reform of various HTA processes (see clause 6).
- 13.3 The parties agree that:
- 13.3.1 the Joint Oversight Committee is intended to enable the Commonwealth (represented by the Department) and Medicines Australia to manage and monitor the implementation of this Agreement;
  - 13.3.2 both parties will have equal representation on the Joint Oversight Committee, alternately chaired by a representative of the Department and a representative of Medicines Australia;
  - 13.3.3 both parties have shared responsibility for the workload of the Joint Oversight Committee and will allocate resources accordingly;
  - 13.3.4 the Joint Oversight Committee will meet at least twice during each consecutive 12 month period during the Term from 1 July 2022; and
  - 13.3.5 in the event that the Joint Operating Committee is unable to reach consensus, issues will be resolved in accordance with clause 14.2.

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## **14. General matters**

### **14.1 Review of effectiveness of measures**

- 14.1.1 If, by 1 July 2024 or a later period during the Term, either party considers that the measures described in this Agreement are not operating as intended, it may give written notice to the other party under this clause 14.1.1, and the parties will thereafter commence discussions in good faith to agree amendments to this Agreement (which may include proposed amendments to the Act) to be implemented during the remainder of the Term to deliver the outcomes as intended by this Agreement.
- 14.1.2 If the parties are unable to agree any required variation to this Agreement in writing within 3 months after the date a notice is given under clause 14.1.1, then either party may give the other party written notice of its intention to terminate this Agreement if a variation is not agreed within a further 21 days. If a notice is given under this clause 14.1.2 and a variation is not agreed within the required timeframe, the party issuing the notice may terminate this Agreement by giving written notice of termination to the other party at the conclusion of the further 21 days, with the effective date of termination to be the date of the notice of termination or such other date agreed by the parties in writing.

## **14.2 Issue resolution**

14.2.1 For issues arising under this Agreement that cannot be resolved through the Joint Oversight Committee, but which do not result in notice being given pursuant to clause 14.1, the process for resolving issues is as follows:

- (a) the party with the issue will send to the other party a notice setting out the nature of the issue; and
- (b) the:
  - (i) Commonwealth representative specified in clause 14.6.1(a); and
  - (ii) Medicines Australia representative specified in clause 14.6.1(b),will then try to resolve the issue by direct negotiation.

14.2.2 If the issue is not resolved by direct negotiation under clause 14.2.1 within 40 Business Days from the date the notice referred to in clause 14.2.1(a) is given, either party may refer the matter for direct negotiation between the Minister and the Chairperson of Medicines Australia.

## **14.3 New agreement**

The parties will use their best endeavours to ensure that negotiations for any new agreement to apply after expiry of this Agreement will commence no sooner than 12 months prior to the expiry of this Agreement.

## **14.4 Variation**

A provision of this Agreement may only be varied in writing, signed by the Minister (or a delegate of the Minister) and Medicines Australia.

## **14.5 Status of this document**

14.5.1 Both parties acknowledge and agree that:

- (a) it is their common intention to meet their commitments under this Agreement; and
- (b) despite clause 14.5.1(a), nothing in this Agreement places a financial obligation on the Commonwealth or gives rise to an obligation on the Commonwealth to pay compensation, including during or after the end of the Term.

14.5.2 Medicines Australia acknowledges and agrees that the Bill prepared in relation to implementing the measures described in this Agreement may not adopt the exact language used in this Agreement, and that modifications to certain language and principles set out in this Agreement may be required when drafting the Bill, provided that the Bill still allows the substance of the measures to be implemented.

14.5.3 To the extent of any inconsistency between this Agreement and the Act, the Act will prevail.

## 14.6 Notices

14.6.1 A notice under this Agreement is only effective if it is in writing, and dealt with as follows:

(a) if given by Medicines Australia to the Commonwealth - addressed to:

First Assistant Secretary  
Technology Assessment and Access Division  
Department of Health  
Email: [adriana.platona@health.gov.au](mailto:adriana.platona@health.gov.au)

MDP 900  
GPO Box 9848  
CANBERRA ACT 2601,

or as otherwise notified by the Commonwealth; or

(b) if given by the Commonwealth to Medicines Australia - addressed to:

Chief Executive Officer  
Medicines Australia Limited ACN 126 990 001  
Email: [elizabeth.desomer@medicinesaustralia.com.au](mailto:elizabeth.desomer@medicinesaustralia.com.au)

Level 1, 16 Napier Close  
Deakin ACT 2600,

or as otherwise notified by Medicines Australia.

14.6.2 A notice is to be:

- (a) signed by the person giving the notice and delivered by hand;
- (b) signed by the person giving the notice and sent by pre-paid post; or
- (c) transmitted electronically by the person giving the notice by email.

14.6.3 Communications take effect from the time they are received or taken to be received under clause 14.6.4 (whichever happens first) unless a later time is specified.

14.6.4 Communications are taken to be received:

- (a) if delivered by hand, upon delivery;
- (b) if sent by post, 6 days after posting; or
- (c) if sent by email:
  - (i) when the sender receives an automated message confirming delivery; or
  - (ii) four hours after the time sent (as recorded on the device from which the sender sent the email) unless the sender receives an automated message that the email has not been delivered,

whichever happens first.

14.6.5 A notice received, or taken to be received under clause 14.6.4 after 5.00 pm, or on a day that is not a business day in the place of receipt, is deemed to be effected on the next business day in the place of receipt.

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## 15. Interpretation

### 15.1 Words and headings

In this Agreement, unless expressed to the contrary:

- 15.1.1 words denoting the singular include the plural and vice versa;
- 15.1.2 the word 'includes' in any form is not a word of limitation;
- 15.1.3 where a word or phrase is defined, another part of speech or grammatical form of that word or phrase has a corresponding meaning;
- 15.1.4 headings and sub-headings are for ease of reference only and do not affect the interpretation of this Agreement; and
- 15.1.5 no rule of construction applies to the disadvantage of the person preparing this Agreement on the basis that it prepared or put forward this Agreement or any part of it.

### 15.2 Specific references

In this Agreement, unless expressed to the contrary, a reference to:

- 15.2.1 a decision, determination or action of the Minister includes a decision, determination or action of the Minister's delegate;
- 15.2.2 consulting on a matter, means seeking the views of the relevant other party or third party and is not an obligation to seek or obtain the agreement of any other person;
- 15.2.3 a section is a reference to a section of the Act;
- 15.2.4 any legislation (including subordinate legislation) is to that legislation as amended, re-enacted or replaced and includes any subordinate legislation issued under it;
- 15.2.5 any document (such as a deed, agreement or other document) is to that document (or, if required by the context, to a part of it) as amended, novated, substituted or supplemented at any time;
- 15.2.6 writing includes writing in digital form;
- 15.2.7 'this Agreement' is to this Agreement as amended from time to time;
- 15.2.8 a clause, appendix, part, table or attachment is a reference to a clause, appendix, part, table or attachment in or to this Agreement;
- 15.2.9 to a 'person' includes an individual, a firm, a body corporate, a partnership, a joint venture, an unincorporated body or association, or any governmental, semi-governmental, administrative, fiscal, judicial or quasi-judicial body, department, commission, authority, tribunal, agency or entity; and
- 15.2.10 any body (**Original Body**) which no longer exists or has been reconstituted, renamed, replaced or whose powers or functions have been removed or transferred to another body or agency, is a reference to the body which most closely serves the purposes or objects of the Original Body.

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# Signing Page

Dated

2023

**Signed by the Honourable Greg Hunt MP,  
Minister for Health and Aged Care on behalf of the  
Commonwealth of Australia**

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)  
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in the presence of:

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.....  
Witness

.....  
Name of witness

**Signed by Dr Anna Lavelle, Chair on behalf of  
Medicines Australia Limited ACN 126 990 001**

)  
)  
)

in the presence of:

.....

.....  
Witness

.....  
Name of witness

## Appendix 1

### Examples of catch-up reductions for medicines listed for 15 years or more.

Example	Catch up criteria	Percentage catch-up
1	Drug is on F1 and achieved its 15 <sup>th</sup> anniversary of being a Listed Drug on or prior to 1 April 2022	22.22%
2	Drug is on F2 and has taken: <ul style="list-style-type: none"> <li>▪ a 5% SPR on or about the 5<sup>th</sup> anniversary of it being a Listed Drug; and</li> <li>▪ a 12.5% Price Reduction</li> </ul>	23.99%
3	Drug is on F2 and has taken: <ul style="list-style-type: none"> <li>▪ a 5% SPR on or about the 5<sup>th</sup> anniversary of it being a Listed Drug; and</li> <li>▪ a 16% Price Reduction</li> </ul>	20.83%
4	Drug is on F2 and has taken: <ul style="list-style-type: none"> <li>▪ a 5% SPR on or about the 5<sup>th</sup> anniversary of it being a Listed Drug;</li> <li>▪ a 14.5% Price Reduction on or about the 15<sup>th</sup> anniversary of it being a Listed Drug; and</li> <li>▪ a 25% Price Reduction</li> </ul>	Nil
5	Drug is on F2 and has taken: <ul style="list-style-type: none"> <li>▪ a 5% SPR on or about the 5<sup>th</sup> anniversary of it being a Listed Drug;</li> <li>▪ a 10% SPR on or about the 10<sup>th</sup> anniversary of it being a Listed Drug; and</li> <li>▪ a 25% Price Reduction</li> </ul>	1.48%
6	Drug is on F2 and has taken a 25% Price Reduction	15.76%
7	Drug is on F2 and has taken: <ul style="list-style-type: none"> <li>▪ a 5% SPR on or about the 5<sup>th</sup> anniversary of it being a Listed Drug; and</li> <li>▪ a 25% Price Reduction</li> </ul>	11.33%
8	Drug is on F2 and has taken a 16% Price Reduction	24.79%
9	Drug is on F2 and has taken a 12.5% Price Reduction	27.79%
10	Drug is on F2 and has not taken any price reduction under either of Division 3A or Division 3B of Part VII of the Act	36.82%

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## Appendix 2

Formula for the purposes of clause 9.5.3 – Combination Items<sup>15</sup>

### A. Where all component drugs are listed components

Where all its component drugs<sup>16</sup> are listed components, the new price of a single brand of a combination item that comes into force on the reduction day will be worked out as follows:

$$\left( \sum \text{listed component}_{AEMPs} \right) \times \frac{\text{brand of combination item}_{AEMP \text{ day before}}}{\left( \sum \text{listed component}_{AEMPs \text{ day before}} \right)}$$

### B. Where one or more component drugs is not a listed component

Where one or more of its component drugs is not a listed component, the new price of a single brand of a combination item that comes into force on the reduction day will be worked out as follows:

$$\left( \left( \sum \text{listed component}_{AEMPs} \right) + \left( \text{non – listed component}_{price} \times (1 - \text{Reduction}\%) \right) \right) \times \frac{\text{Brand of combination item}_{AEMP \text{ day before}}}{\left( \sum \text{component}_{AEMPs \text{ or Prices day before}} \right)}$$

Where:

**listed component** means a pharmaceutical item that has a drug that is a component drug of a combination item on the reduction day. It can be a combination item itself (for example: combination item AB may be a component of combination item ABC<sup>17</sup>). Where multiple pharmaceutical items that have a drug that is a component drug of a combination item are subject to a price reduction on the same reduction day, the listed component is the pharmaceutical item that has the closest dose form strength and pricing quantity of the component drug to those available in the combination item.

**listed component AEMP** means the AEMP of any brand of the listed component on the reduction day adjusted where necessary so that the value attributed to the listed component in the combination item reflects any difference in dose form strength and pricing quantity in the combination item as compared to the amount in the listed component.

$\sum$ **listed component**  $AEMPs$  means the sum of the listed component AEMPs.

$\sum$ **listed component**  $AEMPs$   $\text{day before}$  means the sum of the listed component AEMPs on the day before the reduction day.

**brand of combination item**  $AEMP$   $\text{day before}$  means the AEMP for any brand of the combination item on the day before the reduction day.

$\sum$ **component**  $AEMPs$   $\text{or prices day before}$  means the sum of listed component AEMPs.

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<sup>15</sup> This drafting is intended to reflect the common understanding of the parties about how, generally, the legislated mechanism will calculate combination flow-on reductions. Legislative drafters may modify the language when preparing the required amendments to the Act.

<sup>16</sup> It may be necessary or desirable to modify the definitions of 'listed component drug' and 'component drug' in subsection 99ACA(1) to align with this drafting. This will be a matter for the legislative drafters.

<sup>17</sup> For avoidance of doubt, a reduction to listed component A which causes a reduction to combination item AB will be counted only once when determining the reduction to combination item ABC.



**non-listed component Price** means the price of the non-listed component of the combination item worked out by subtracting the listed component AEMPs on the day before the reduction day from the AEMP of the combination item on the day before the reduction day. If the sum of listed component AEMPs is the same or greater than the AEMP of the combination item then the non-listed component price is \$0.

**reduction%** means the applicable price reduction percentage for the listed component taking a price reduction.

**reduction day** has the meaning given in paragraph 99ACC(1)(d) of the Act or paragraph 99ADHB(1)(f) of the Act, as applicable.

**price reduction** means a price reduction applying to a pharmaceutical item under Division 3A or Division 3B of Part VII of the Act.

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## Appendix 3

### Performance measures for reporting

(clause 13.2.2)

The Department and Medicines Australia agree to work collaboratively to determine a range of Key Performance Indicators (**KPI**) for reporting during the Term of the Agreement. These metrics – and the data sources – will be finalised in consultation with the TGA and the PBAC, and will be subject to the finalisation of automated submission systems through the Health Products Portal.

The performance indicators and metrics will include those listed below and be reported in addition to the Stage 2 PBS process improvements metrics that were endorsed by the Joint Oversight Committee.

Reporting of performance measures will be the joint responsibility of the Department and the innovator medicines industry.

<b>KPIs</b>	<b>Measures</b>
1. Reduce time to PBS listing, including time from TGA registration to PBS listing within the Term of the Agreement	1.a) Measures in the control of the medicines industry such as time to regulatory and reimbursement applications in comparable overseas jurisdictions, with criteria as to why and consideration of international policies  1.b) Measures in the control of the Commonwealth such as time taken to assess applications
2. Detailed scorecard on progress and outcome of each clause of the Strategic Agreement	As per current Joint Oversight Committee processes as at the date of this Agreement
3. Enhanced reporting on investment in F1 medicines	Report on the Commonwealth's annual gross and net investment in new medicines each financial year (separated from the supply chain component), subject to Government reporting rules